

Results January - September 2023

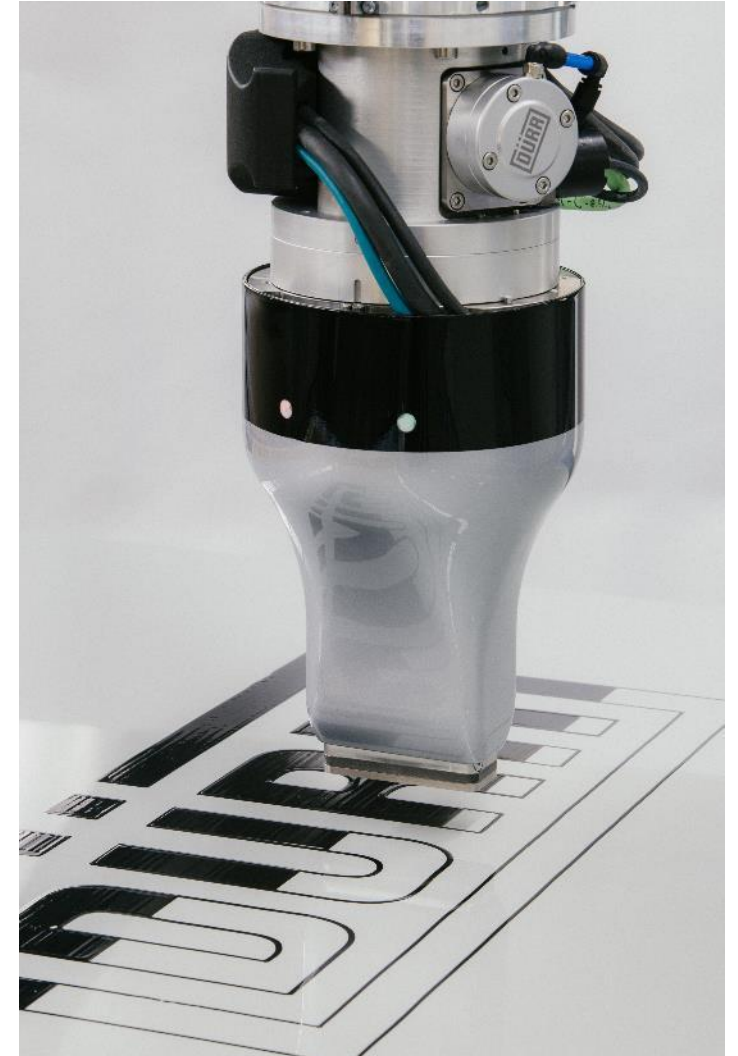
Dr. Jochen Weyrauch, CEO
Dietmar Heinrich, CFO
November 8, 2023
Bietigheim-Bissingen
www.durr-group.com

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Agenda

1. Overview
2. Divisions
3. Financials
4. Outlook
5. Summary



1

Overview

1. Overview: Highlights Q3 2023

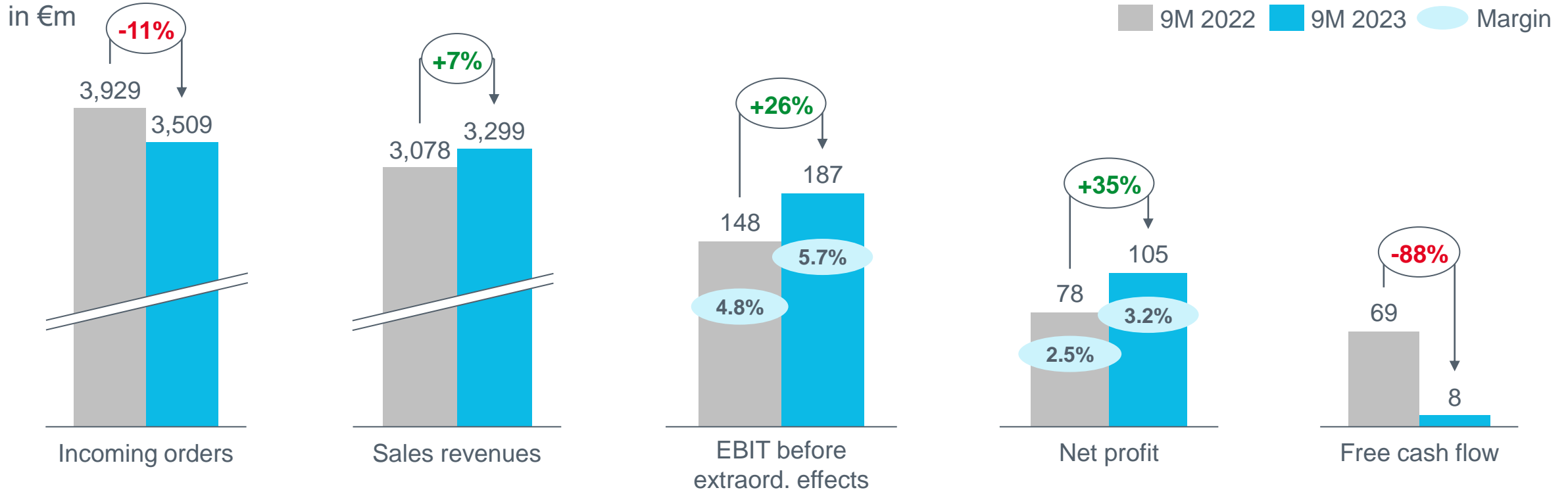
Strong EBIT margin improvement

- **Order intake at €922 m in Q3 (-30% from €1.3 bn in Q3 2022).** Year-on-year development driven by timing effects: Prior year Q3 order intake included two large projects in North America whereas no large orders were recorded in Q3 2023. Pipeline in automotive remains solid. Order intake for Woodworking Machinery and Systems stays at low level. Order backlog increased to €4.5 bn due to the consolidation of BBS Automation; book-to-bill at 1.06 for the first 9 months
- **Sales revenues up 4% year-on-year and quarter-on-quarter to €1.16 bn.** Some project execution delays in automotive business due to construction sites not being provided on time. Further sequential growth expected in Q4
- **EBIT margin before extraordinary effects rose to 7.1% in Q3 (5.6% in Q2);** HOMAG achieves new quarterly record margin of 9.0%
- **Free cash flow of €15 m generated in Q3 despite build-up of NWC**
- **Cost saving measures defined for HOMAG – guidance adjusted according to expected restructuring charges**

Q3 2023

1. Overview: KPI development 9M 2023 vs. 9M 2022

Margin improvement clearly visible



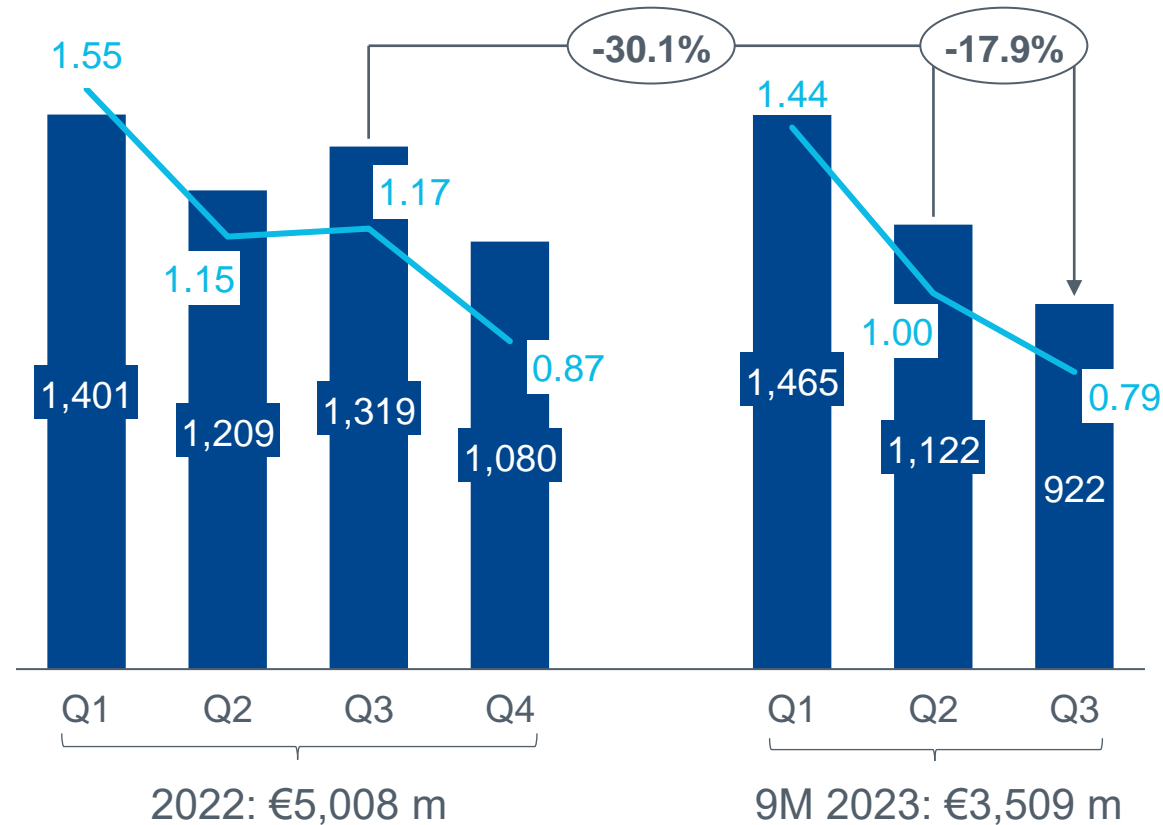
- Order intake for the full year on track despite timing effects in Q3
- EBIT before extraordinary effects improved strongly in Q3 driven by all divisions
- Positive free cash flow after 9 months driven by improved earnings – last year boosted by record order intake in first nine months

Strong EBIT margin improvement before extraordinary effects – on track for guidance

1. Overview: Order intake

Temporary lower order intake in Q3

in €m — Book-to-bill ■ Order intake



Key aspects

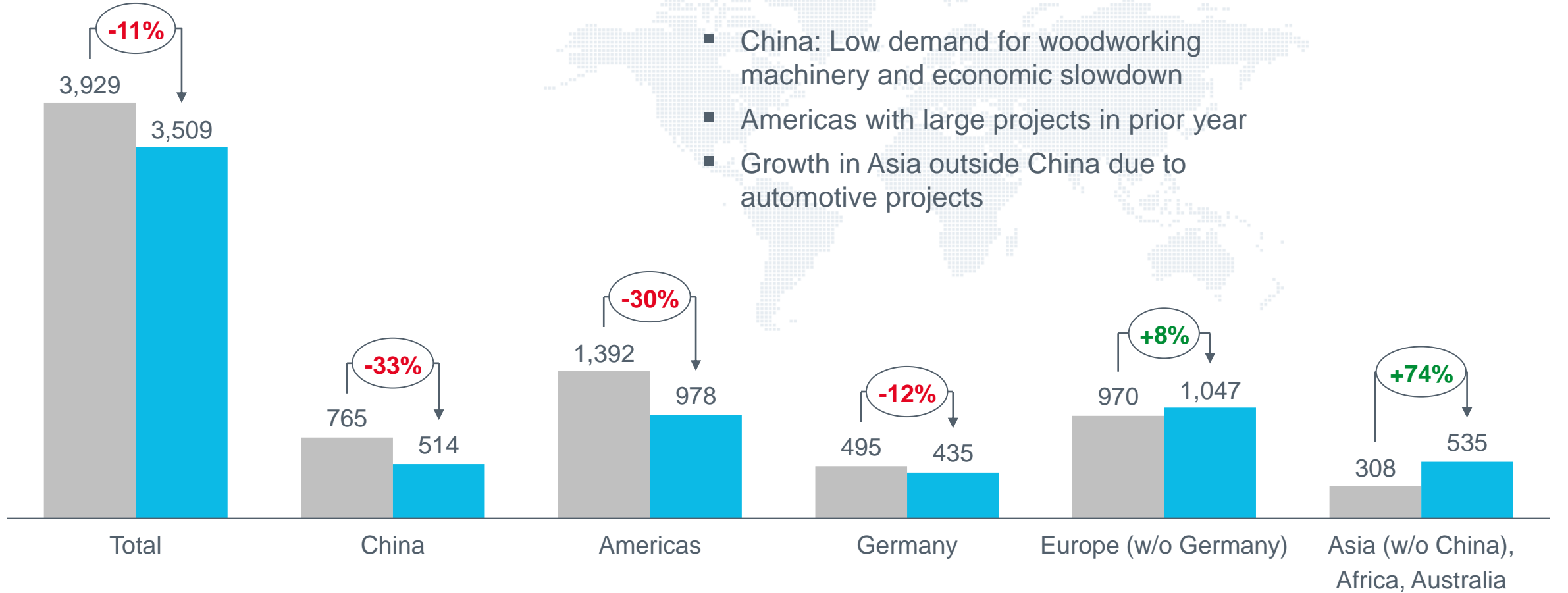
- Book-to-bill at 1.06 for the first 9 months
- Timing effect: Prior year with two large automotive orders; temporarily no larger orders in Q3
- Project pipeline for automotive and e-mobility production equipment stays solid
- Woodworking machinery demand remains muted
- New orders with improved margins for all divisions except Woodworking Machinery and Systems

Stronger order intake expected for Q4

1. Overview: Regional development of order intake

Growth in Europe and Asia outside China

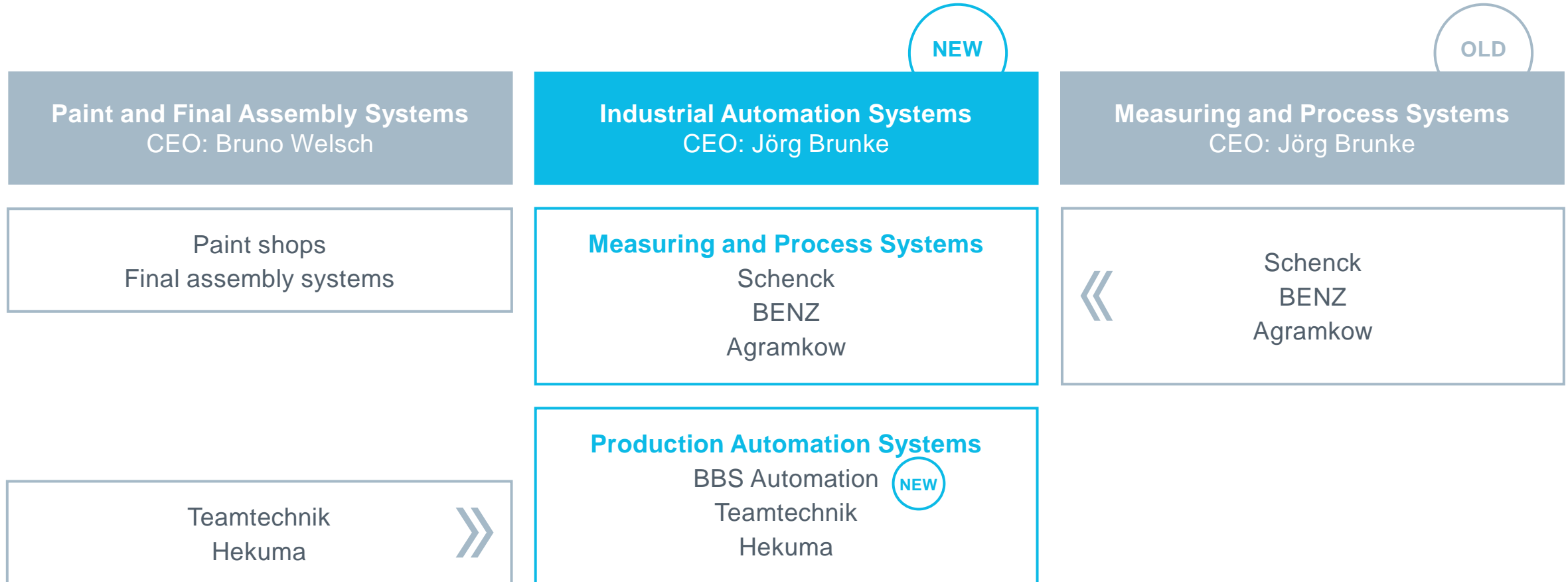
in €m



Global footprint a clear advantage to capture demand

1. Overview: New division Industrial Automation Systems **DÜRR** GROUP.









Measuring and Process Systems & Production Automation Systems form new division



Machinery business strengthened – Automation business better visible to the capital market

1. Overview: New divisional setup

Five divisions with improved profiles

Paint and Final Assembly Systems	Application Technology	Clean Technology Systems	Industrial Automation Systems	Woodworking Machinery and Systems
<ul style="list-style-type: none"> Paint shops Final assembly systems Testing technology Filling technology <p>€ 1.3 billion 4,799</p>	<ul style="list-style-type: none"> Paint application technology Gluing and seam sealing technology Products for industrial painting <p>€ 0.6 billion 2,096</p>	<ul style="list-style-type: none"> Air pollution control systems Noise abatement systems Coating lines for battery electrodes Systems for solvent recovery <p>€ 0.5 billion 1,439</p>	<ul style="list-style-type: none"> Balancing technology Filling technology appliances Production automation for automotive, medical, consumer products <p>€ 0.7 billion¹ 4,254</p>	<ul style="list-style-type: none"> Machinery and plant for woodworking <p>€ 1.6 billion 7,482</p>
			   	

 Employees Q3 2023  Sales 2022

¹ pro-forma after BBS acquisition

Pro-forma sales revenues of close to €5 billion with more than 20,000 employees worldwide

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Divisions

2. Divisions: Paint and Final Assembly Systems

Strong margin improvement

	9M 2023 ²	9M 2022 ²	Δ	Q3 2023	Q3 2022 ²	Δ
Incoming orders in €m	1,266.2	1,226.3	3.2%	258.7	481.9	-46.3%
Sales revenues in €m	935.6	852.9	9.7%	351.0	331.9	5.8%
EBIT in €m	50.5	21.8	> 100%	21.7	12.7	71.1%
EBIT margin in %	5.4	2.6	+2.8 pts	6.2	3.8	+2.4 pts
EBIT before extra-ordinary effects in €m	50.2	23.6	> 100%	21.8	13.2	65.0%
EBIT margin before extraordinary effects in %	5.4	2.8	+2.6 pts	6.2	4.0	+2.2 pts
ROCE ¹ in %	29.1	14.7	+14.4 pts	37.5	25.6	+11.9 pts

¹ annualized; ² reclassification of Teamtechnik and Hekuma from PFS to IAS

- Base effect is reason for yoy order decline in Q3: Q3 2022 included two large projects in the Americas; order pipeline remains solid and high order intake expected for Q4
- Revenue growth continues – slower due to customer induced delays in building construction
- Significant EBIT margin improvement in-line with mid-term target of more than 6% - value before volume strategy shows first results; high ROCE level achieved



Well on track to reap the benefits of the value before volume strategy

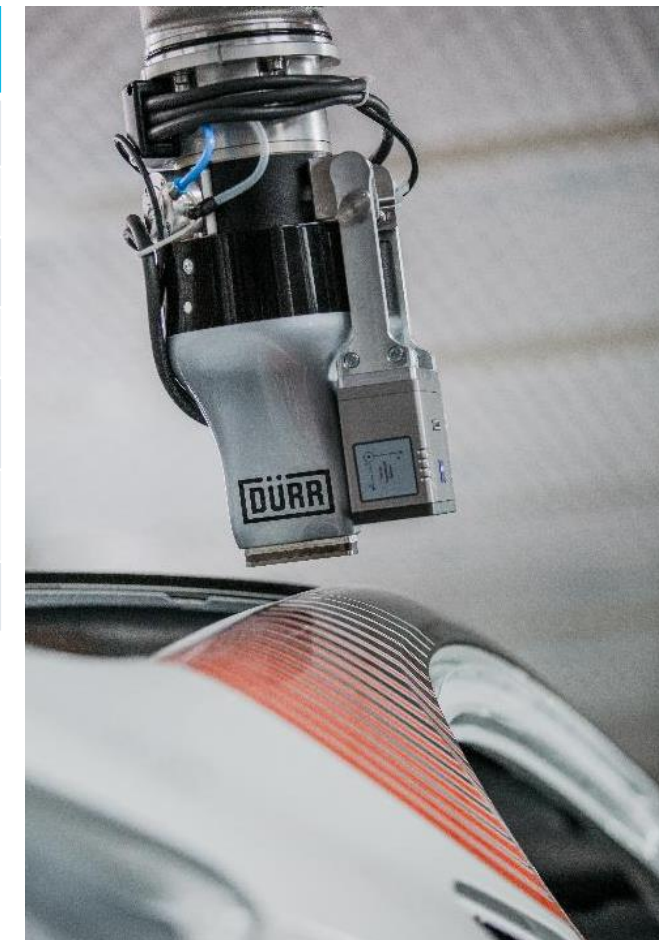
2. Divisions: Application Technology

Double digit EBIT margin reached in Q3

	9M 2023	9M 2022	Δ	Q3 2023	Q3 2022	Δ
Incoming orders in €m	551.3	516.4	6.8%	148.6	197.8	-24.9%
Sales revenues in €m	449.3	419.4	7.1%	151.4	155.2	-2.4%
EBIT in €m	38.4	31.4	22.3%	16.5	12.5	32.2%
EBIT margin in %	8.5	7.5	+1.1 pts	10.9	8.1	+2.9 pts
EBIT before extra-ordinary effects in €m	38.9	31.3	24.4%	16.6	12.6	32.4%
EBIT margin before extraordinary effects in %	8.7	7.5	+1.2 pts	11.0	8.1	+2.9 pts
ROCE ¹ in %	15.6	14.0	+1.6 pts	20.1	16.7	+3.5 pts

¹ annualized

- Solid order pipeline and same base effect for order intake like at PFS
- Sales revenues growth temporarily slower due to same project delays as at PFS
- EBIT margin in Q3 reaches level of more than 10% driven by high service share with solid margins



On track for further profitable growth with focus on service

2. Divisions: Clean Technology Systems

Strong project execution drives significant margin improvement

	9M 2023	9M 2022	Δ	Q3 2023	Q3 2022	Δ
Incoming orders in €m	366.1	354.9	3.2%	93.0	116.6	-20.2%
Sales revenues in €m	348.8	329.9	5.7%	124.3	117.6	5.7%
EBIT in €m	17.6	2.5	> 100%	9.3	1.6	> 100%
EBIT margin in %	5.1	0.8	+4.3 pts	7.5	1.4	+6.2 pts
EBIT before extra-ordinary effects in €m	20.6	6.8	> 100%	10.3	3.0	> 100%
EBIT margin before extraordinary effects in %	5.9	2.0	+3.8 pts	8.3	2.6	+5.7 pts
ROCE ¹ in %	61.9	2.8	+59.1 pts	98.3	5.4	+93.0 pts

¹ annualized

- Solid order intake with some delays in decision making at customers on where to invest
- Sales growth mainly driven by Germany and USA
- Strong project execution and higher service margins lead to significant increase in EBIT margin in Q3 above the mid-term target level
- Very high ROCE due to low capital employed in construction business



Strong business performance – prepared for further growth

2. Divisions: Industrial Automation Systems

Acquisition of BBS Automation drives sales and EBIT growth

	9M 2023 ²	9M 2022 ²	Δ	Q3 2023 ²	Q3 2022 ²	Δ
Incoming orders in €m	386.3	452.2	-14.6%	131.3	145.8	-10.0%
Sales revenues in €m	377.8	314.0	20.3%	142.7	114.8	24.3%
EBIT in €m	8.7	13.6	-35.8%	5.4	5.7	-5.5%
EBIT margin in %	2.3	4.3	-2.0 pts	3.8	5.0	-1.2 pts
EBIT before extra-ordinary effects in €m	14.5	11.2	29.1%	9.4	7.4	27.7%
EBIT margin before extraordinary effects in %	3.8	3.6	+0.3 pts	6.6	6.4	+0.2 pts
ROCE ¹ in %	1.4	5.2	-3.8 pts	2.5	6.5	-4.0 pts

¹ annualized ; ² includes Teamtechnik, Hekuma, former Measuring and Process Systems division and BBS Automation starting 30 August 2023

- Order intake slower than prior year due to timing effects: large projects in negotiations for Q4
- Sales revenues improved both operationally and due to acquisition of BBS Automation
- EBIT margin before extraordinary effects: Improvement driven by BBS Automation acquisition and very strong filling appliance business driven by high demand for heat pumps



New division with strong business potential

2. Divisions: Woodworking Machinery and Systems

Order intake remains on low level – record margin reached in Q3

	9M 2023	9M 2022	Δ	Q3 2023	Q3 2022	Δ
Incoming orders in €m	968.1	1,417.6	-31.7%	296.6	386.8	-23.3%
Sales revenues in €m	1,222.2	1,194.9	2.3%	405.5	413.4	-1.9%
EBIT in €m	84.5	80.2	5.4%	31.5	29.6	6.3%
EBIT margin in %	6.9	6.7	+0.2 pts	7.8	7.2	+0.6 pts
EBIT before extra-ordinary effects in €m	93.2	92.4	0.8%	36.4	33.8	7.6%
EBIT margin before extraordinary effects in %	7.6	7.7	-0.1 pts	9.0	8.2	+0.8 pts
ROCE ¹ in %	22.5	29.7	-7.2 pts	25.2	32.9	-7.7 pts

¹ annualized

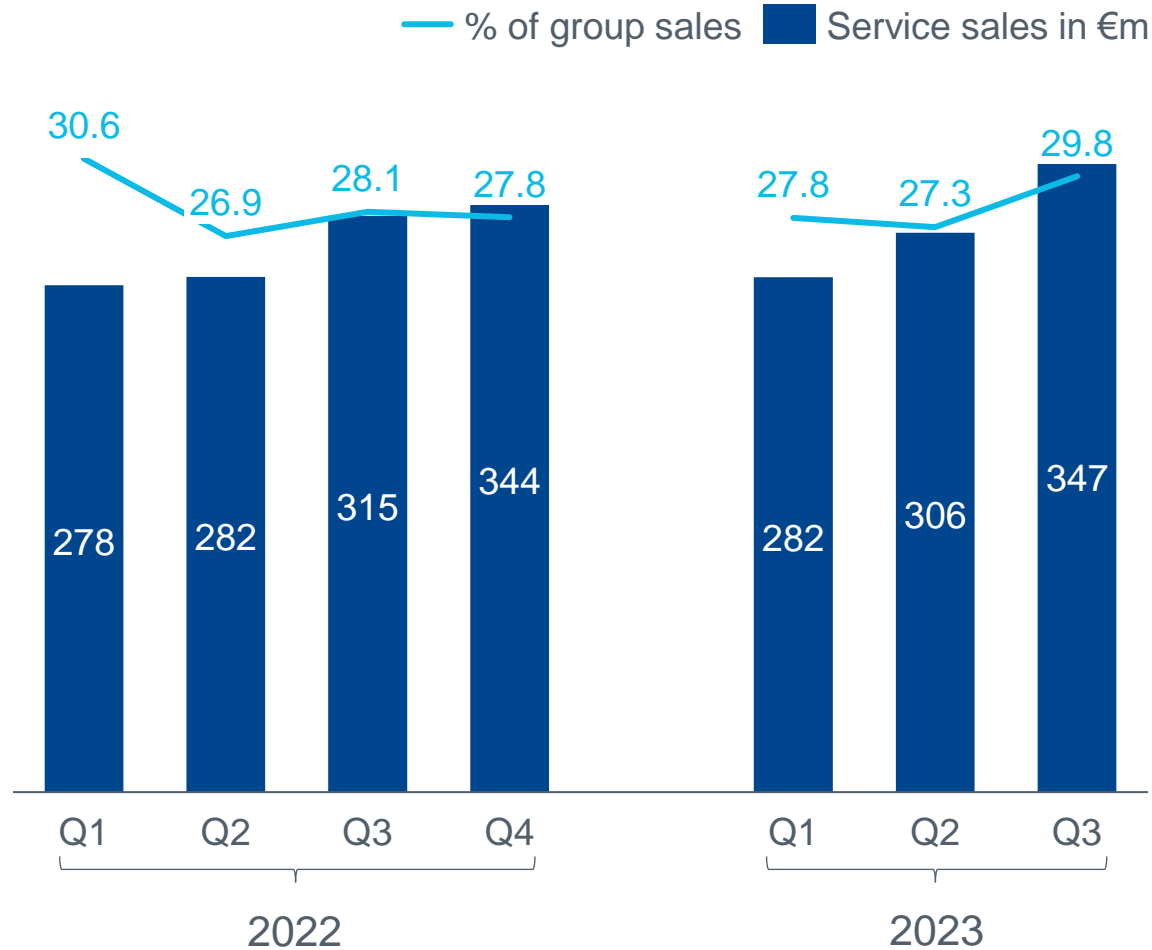
- Orders for furniture and construction equipment remain on lower than expected level
- Sales revenues stable on a level of above €400 m driven by high backlog
- New quarterly record EBIT margin of 9% reached in Q3 driven by prior year price increases and efficiency improvement as well as cost saving measures
- Measures announced to cut costs and improve resilience of the business



Strong EBIT contributor in 2023 – measures taken to emerge stronger and more resilient after the downturn

2. Divisions: Service business

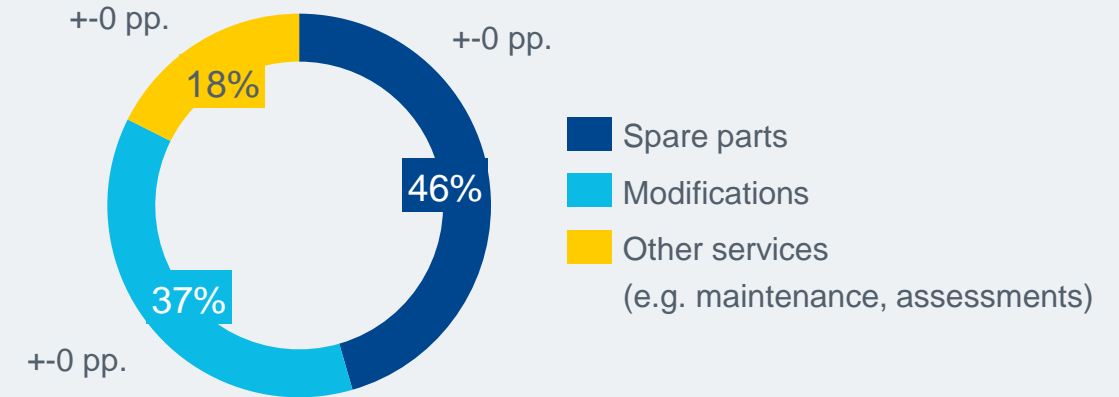
Share of service business grows in Q3 – good margin development



Key aspects Q3

- Accelerated growth in Q3 driven by automotive
- HOMAG service focus pays off: Small growth despite weak utilization at customers
- Service margin further improved

Service mix 9M 2023



Service business contributes to positive margin development

3

Financials

3. Financials: Overview of key financial indicators

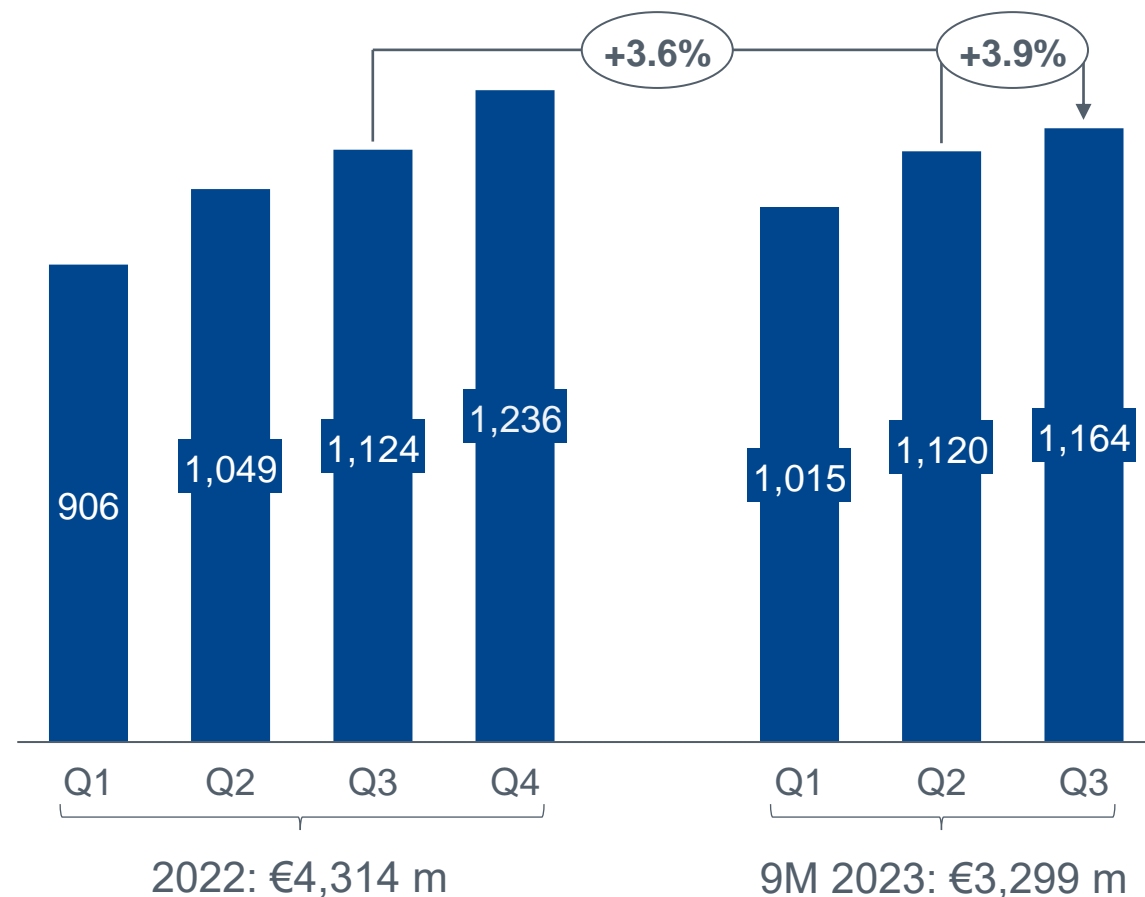
	9M 2023	9M 2022	Δ	Q3 2023	Q3 2022	Δ
Sales revenues in €m	3,299.2	3,078.1	7.2%	1,164.3	1,123.5	3.6%
Gross profit on sales in €m	758.5	679.0	11.7%	262.7	243.7	7.8%
Gross margin in %	23.0	22.1	+0.9 pts	22.6	21.7	+0.9 pts
EBITDA in €m	254.8	228.3	11.6%	105.0	88.1	19.3%
EBIT in €m	163.1	132.1	23.5%	71.4	55.4	28.9%
EBIT margin in %	4.9	4.3	+0.7 pts	6.1	4.9	+1.2 pts
EBIT before extraordinary effects in €m	186.8	148.4	25.9%	82.3	63.4	29.7%
EBIT margin before extraordinary effects in %	5.7	4.8	+0.8 pts	7.1	5.6	+1.4 pts
Net income in €m	105.3	78.1	34.9%	46.9	35.6	31.6%
ROCE ¹ in %	12.2	15.2	-3.0 pts	16.0	19.1	-3.1 pts
Free cash flow in €m	8.2	69.2	-88.1%	14.7	61.3	-76.1%
Net financial status in €m	-583.3	-55.4	>-100%	-583.3	-55.4	>-100%
Employees	20,664	18,387	12.4%	20,664	18,387	12.4%

¹ annualized

Positive margin momentum in Q3 – moving towards 2023 targets

3. Financials: Revenue growth on track

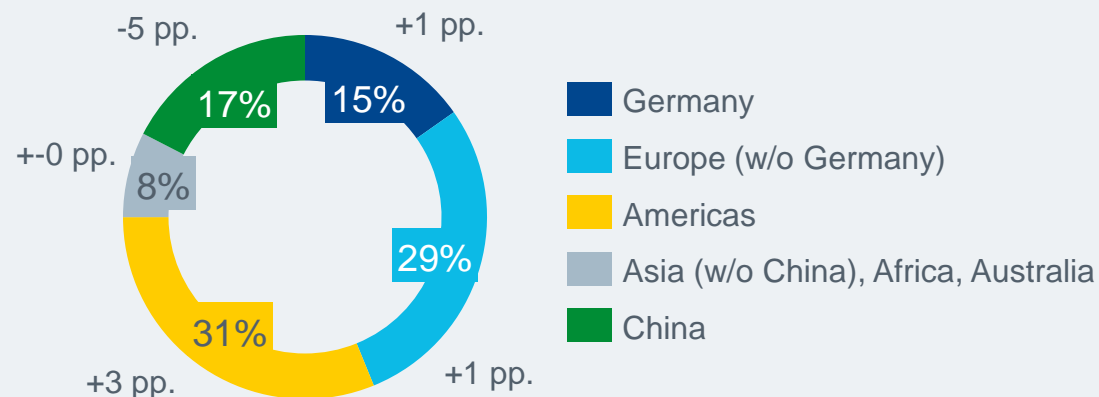
Sales revenues in €m



Key aspects Q3

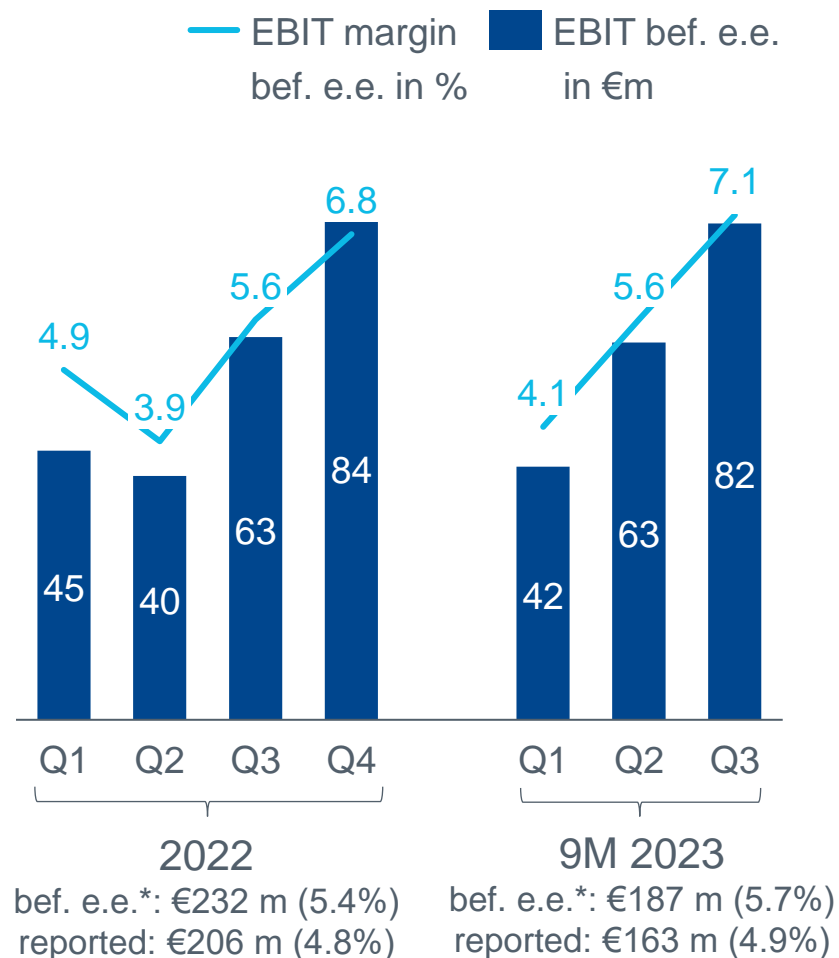
- Some delays in automotive projects due to late completion of civil construction work
- Americas gaining share as large projects are executed

Sales per region 9M 2023 (y-o-y pp.)



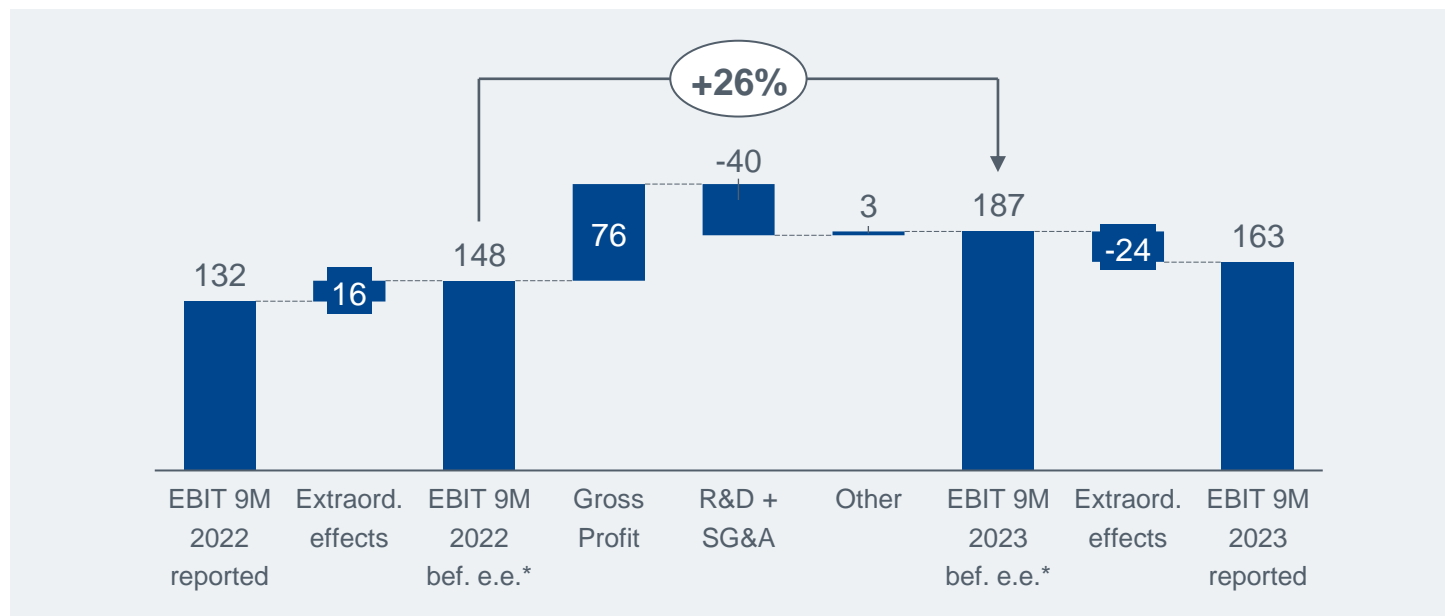
Further sequential growth expected in Q4

3. Financials: EBIT with strong growth in Q3



Key aspects Q3

- Gross margin improves by 90bps; mix shifts towards construction business as PFS outgrows the Group
- Improved supply chain and better project margins
- Overhead costs grow about in-line with sales

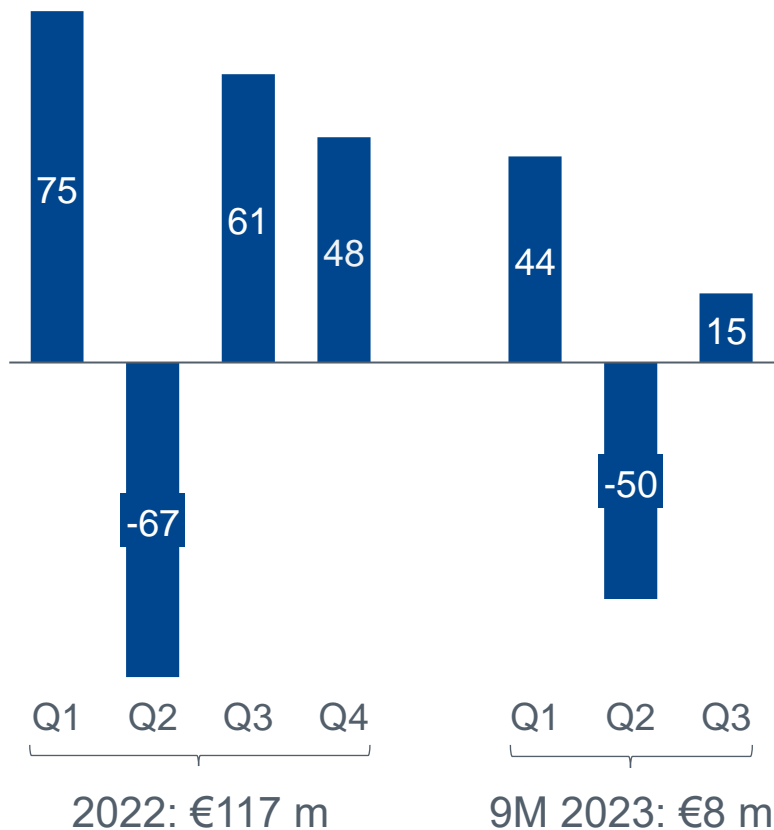


*extraordinary effects

Solid EBIT margin improvement across all divisions

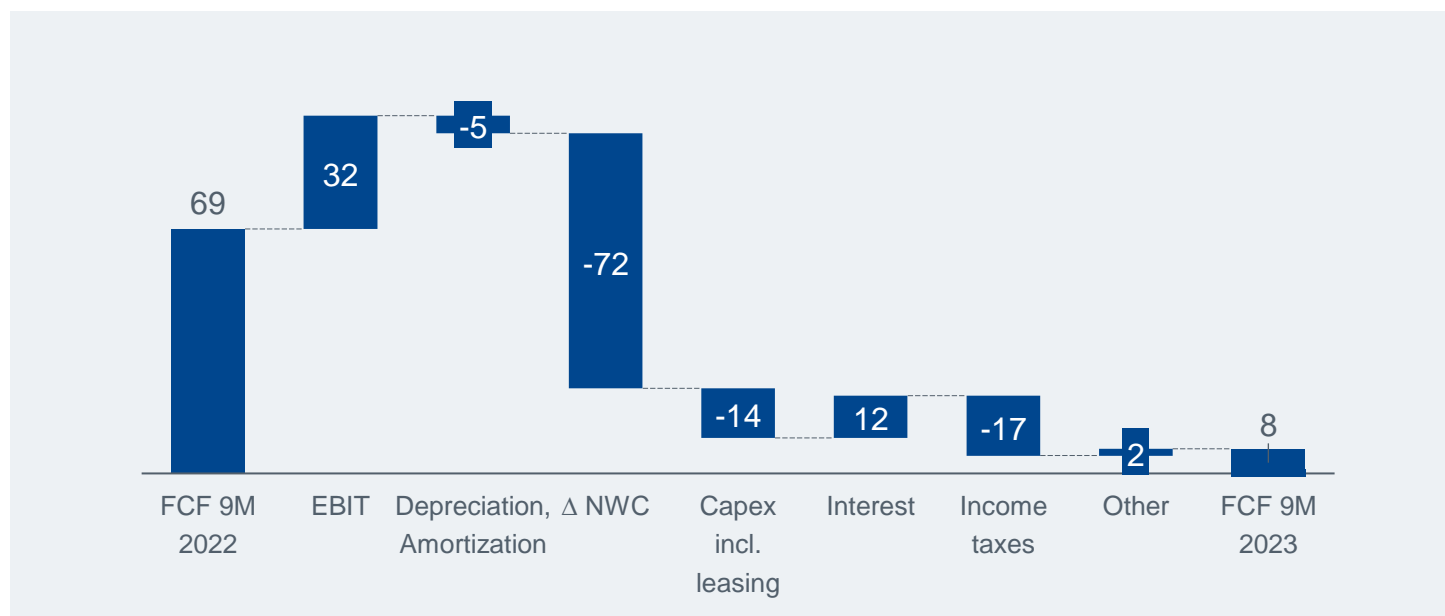
3. Financials: Free cash flow hit by timing effects

Free cash flow in €m



Key aspects Q3

- Solid earnings growth
- Strong increase of NWC
- Higher capex and taxes but lower interest payments

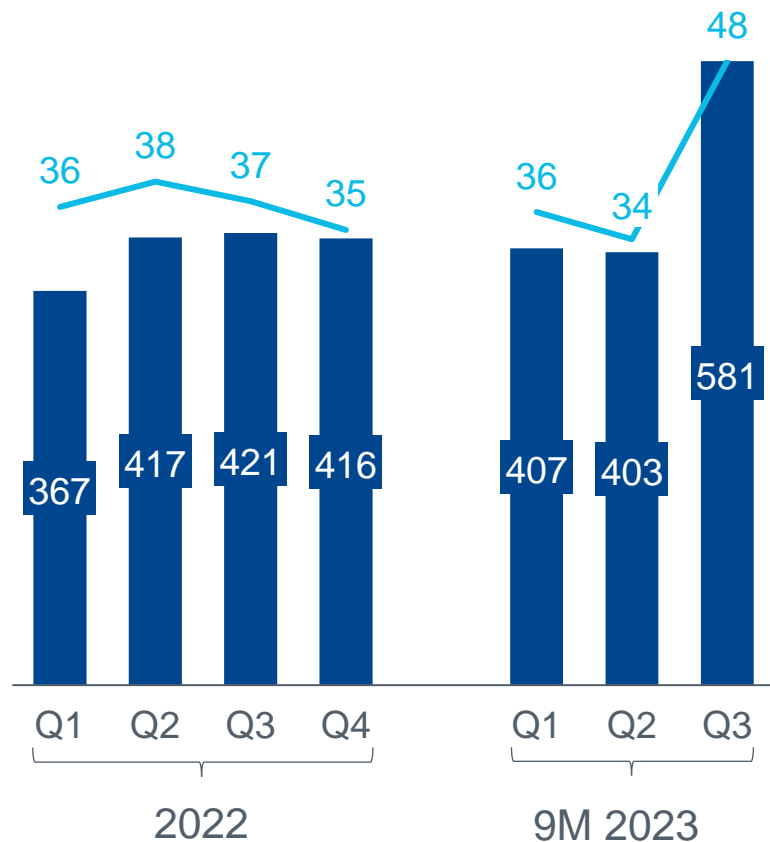


Positive free cash flow despite strong increase of NWC

3. Financials: Net working capital up

BBS Automation acquisition adds to NWC – operational improvements visible

in €m — DWC ■ NWC



Key aspects Q3

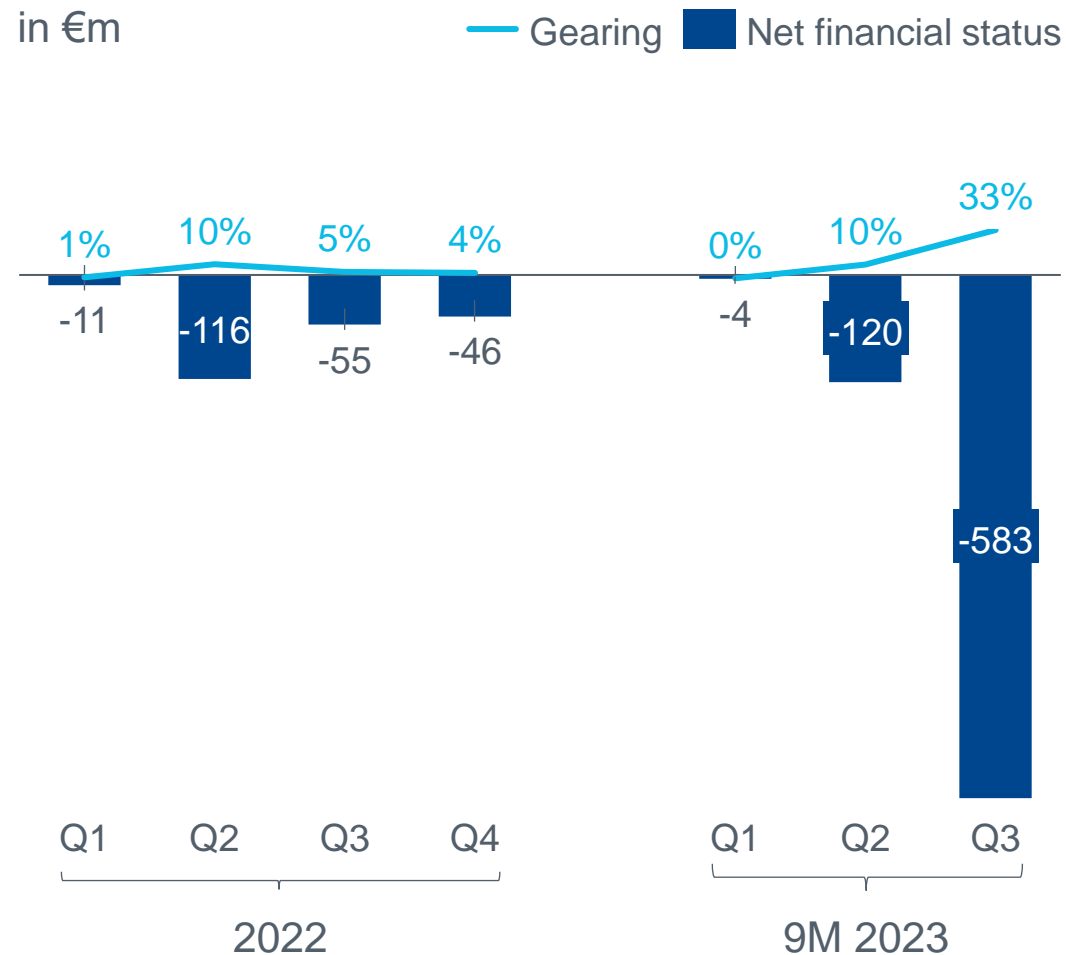
- €63 m operational build-up, rest due to BBS acquisition
- Inventories decline sequentially despite acquisition
- Contract liabilities down sequentially due to weaker order intake in Q3
- DWC now within target range of 40 to 50 days

in €m	09/30/2023	12/31/2022	09/30/2022
Inventories and prepayments	868.7	852.5	924.9
+ Total trade receivables	696.5	594.2	581.9
+ Total contract assets	739.4	617.0	623.5
- Trade payables (incl. liabilities from notes payable)	641.1	606.2	630.6
- Total contract liabilities	1,082.1	1,041.7	1,079.1
= Net working capital	581.4	415.9	420.7
DWC¹	47.6	34.7	36.9

¹ annualized

Focus on further inventory reduction and disciplined NWC management

3. Financials: Net debt increased due to acquisition



Key aspects Q3

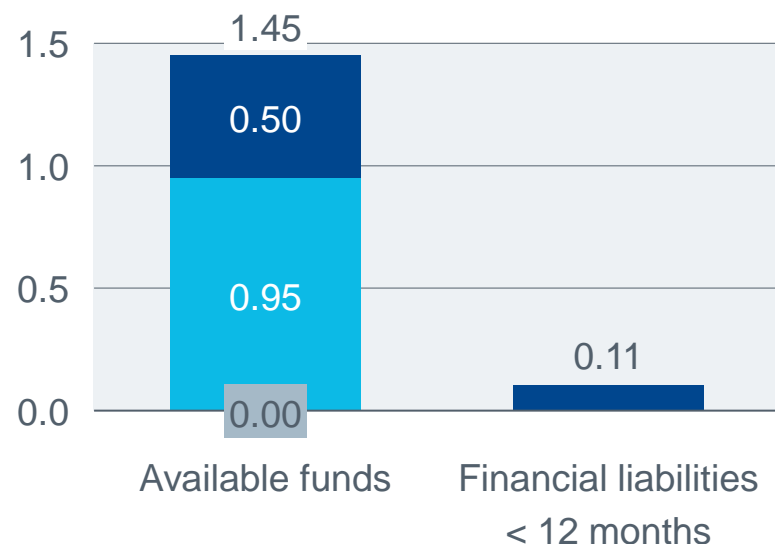
- Net debt increased driven by BBS acquisition
- Net financial status includes €121.3 m leasing liabilities

in €m	09/30/2023	12/31/2022	09/30/2022
Total liquidity	952.3	866.1	885.4
- Gross debt	-1,535.5	-912.5	-940.8
= Net financial status	-583.3	-46.4	-55.4
EBITDA LTM	363.9	337.5	324.8
Net financial debt / EBITDA	1.6	0.1	0.2

Focus on deleveraging after BBS acquisition – target to stay below 2x net debt / EBITDA

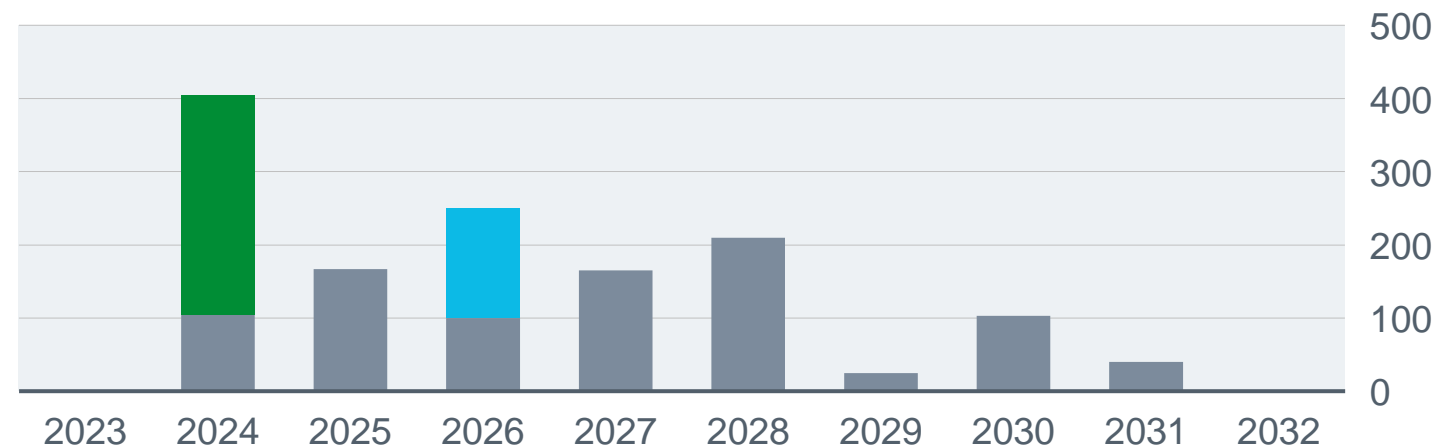
3. Financials: Liquidity headroom remains comfortable

in €bn



in €m

Maturity profile (financial instruments only)



- Cash credit facilities
- Cash and cash equivalents
- Money markets

- Syndicated loan¹
- Schuldschein loans
- Convertible

¹ €300 m syndicated loan to finance acquisition of BBS Automation; maturity of 12 months, can be prolonged by another 12 months
 Credit facilities unutilized: €500 m maturing in 2026
 Other financial liabilities (incl. real estate linked financing Teamtechnik, BBS debt) not included

Without leasing liabilities or accrued interest

Next financial instruments maturing in January 2024

4

Outlook

4. Outlook: Cost saving measures at HOMAG

Background

- Cyclical downturn in demand for woodworking machines after peak years in 2021 and 2022 – in addition high interest rates impact residential construction activity
- Current capacities at HOMAG cannot be fully utilized

Measures

- Global capacity reduction program (~600 employees)
- Restructuring charges of €35 – €50 m expected
- Cost savings of ~ €50 m by 2025 (50% in 2024)
- Use flexible labor measures and operating cost savings

Target

- EBIT margin before ext. effects of 2% – 4% in 2024



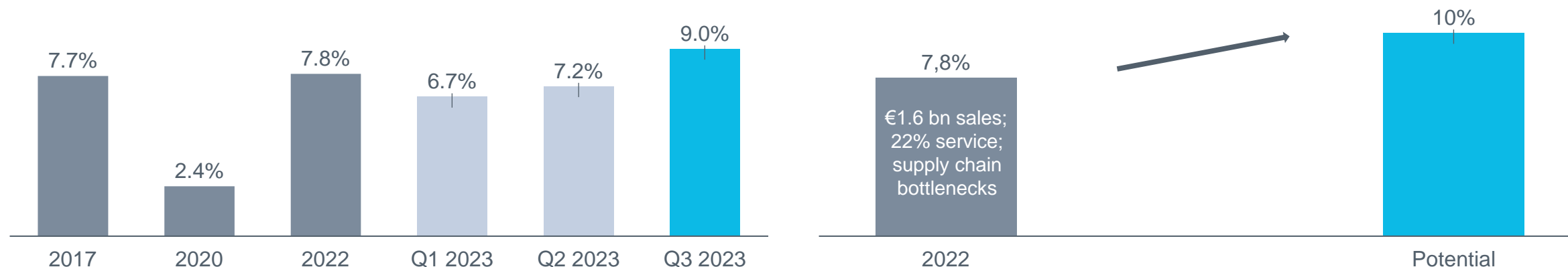
4. Outlook: How to get to 10% EBIT margin at HOMAG

Achievements since 2019

- Closed production at Hemmoor
- Streamlined product portfolio
- Improved processes and introduced new ERP system
- Hired > 100 service HC
- Invested €45 m in new logistics centers and production area
- 7.8% EBIT margin in 2022 despite supply chain bottlenecks
- New quarterly record margin of 9% reached in Q3 2023

Further potentials

- Service share up by 1%-point adds 25 – 30 bps to EBIT margin
- New logistics center start operating in 2024
- Build capacities in best cost countries – local4local
- Grow share of Construction Element Solution business
- Further efficiency improvements, e.g. in installation
- Defined cost saving measures



Defined measures of 2019 executed – basis laid for further margin improvements

4. Outlook: Guidance 2023

Restructuring charges at HOMAG reflected in updated guidance

	Actual 2022	Targets Feb. 2023	Targets 2023
Incoming orders in €m	5,008	4,400 – 4,800	4,400 – 4,800
Sales revenues in €m	4,314	4,500 – 4,800	4,500 – 4,800
EBIT margin before extraordinary effects in %	5.4	6.0 – 7.0	6.0 – 7.0
EBIT margin in %	4.8	5.6 – 6.6	4.5 – 5.5
ROCE in %	17.3	19 – 23	13 – 17
Earnings after taxes in €m	134	160 – 210	110 – 160
Free cash flow in €m	117	50 – 100	50 – 100
Net financial status in €m (12/31)	-46	-50 – -100	-490 – -540
Capital expenditure ¹ in % of sales revenue	3.2	4.0 – 5.0	4.0 – 5.0

- Guidance assumes that war in Ukraine remains limited to the country and that there are no new global conflicts arising that could significantly impact global growth
- Net financial status guidance adjusted with announcement of BBS acquisition (€-50 m to €-100 m before adjustment)
- EBIT margin, earnings after tax and ROCE adjusted due to restructuring charges at HOMAG. ROCE includes 4 months higher capital employed from BBS acquisition

¹ excluding acquisitions

Sales revenues and EBIT margin before extraordinary effects on track

4. Outlook: Breakdown of 2023 guidance by division

	Order intake (in €m)			Sales revenues (in €m)			EBIT margin (in %) before e.e. ¹		
	2022	Targets Feb. 2023	Current Targets 2023	2022	Targets Feb. 2023	Current Targets 2023	2022	Targets Feb. 2023	Current Targets 2023
Paint and Final Assembly Systems ²	1,554	1,600 – 1,750	1,600 – 1,750	1,267	1,650 – 1,750	1,250 – 1,350	4.4	4.7 – 5.7	5.1 – 6.1
Application Technology	654	560 – 620	650 – 690	587	570 – 610	570 – 610	8.3	9.4 – 10.4	9.4 – 10.4
Clean Technology Systems	587	520 – 580	500 – 550	456	450 – 490	480 – 520	2.5	3.3 – 4.3	5.4 – 6.4
Industrial Automation Systems	562	290 – 320 (MPS)	580 – 640	448	290 – 320 (MPS)	570 – 620	4.1	8.4 – 9.4 (MPS)	6.5 – 7.5
Woodworking Machinery and Systems	1,706	1,450 – 1,600	1,250 – 1,400	1,602	1,600 – 1,700	1,600 – 1,700	7.8	8.0 – 9.5	7.5 – 8.5

¹ before extraordinary effects; ² actual 2022 and current targets 2023 include reclassification of Teamtechnik and Hekuma from PFS to IAS

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Summary

5. Summary

1. New divisional setup better reflects automation business
2. Order intake remains on track to reach upper end of guidance – strong Q4 expected
3. EBIT margin before extraordinary effects with significant improvement in Q3 – HOMAG reaches new quarterly record
4. Measures defined to cut costs and strengthen HOMAG business during upcoming cyclical downturn



Solid EBIT improvement – measures defined to strengthen HOMAG during cyclical downturn

Appendix

P&L in detail

in €m	9M 2023	9M 2022	Δ	Q3 2023	Q3 2022	Δ
Sales revenues	3,299.2	3,078.1	7.2%	1,164.3	1,123.5	3.6%
Cost of sales	-2,540.6	-2,399.1	-5.9%	-901.6	-879.9	2.5%
Gross profit on sales	758.5	679.0	11.7%	262.7	243.7	7.8%
Selling expenses	-304.4	-286.0	-6.4%	-97.2	-95.4	1.9%
General administrative expenses	-175.8	-159.8	-10.0%	-60.3	-53.8	12.0%
Research and development costs	-109.5	-101.1	-8.3%	-33.1	-33.5	-1.3%
Other operating income	40.4	41.2	-2.0%	10.4	12.3	-15.5%
Other operating expenses	-46.1	-41.2	-12.0%	-11.2	-17.9	-37.4%
Earnings before investment income, interest and income taxes	163.1	132.1	23.5%	71.4	55.4	28.9%
Investment income	0.8	-0.2	492.9%	0.1	0.9	-85.7%
Interest and similar income	24.0	4.5	438.2%	9.2	1.4	562.5%
Interest and similar expenses	-36.1	-20.1	-79.1%	-15.0	-7.0	115.3%
Earnings before income taxes	151.9	116.2	30.7%	65.7	50.7	29.5%
Income taxes	-46.6	-38.1	-22.2%	-18.7	-15.0	24.7%
Profit/loss of the Dürr Group	105.3	78.1	34.9%	46.9	35.6	31.6%
Attributable to:						
Non-controlling interests	-1.7	0.9	-	-0.1	0.4	-
Shareholders of Dürr Aktiengesellschaft	107.1	77.2	38.6%	47.0	35.3	33.3%
Number of shares issued in thousands	69,202.1	69,202.1	-	69,202.1	69,202.1	-
Earnings per share in € (basic)	1.55	1.12	38.4%	0.68	0.51	33.3%
Earnings per share in € (diluted)	1.48	1.07	38.3%	0.65	0.48	35.4%

Balance sheet highlights (1/2)

Assets	09/30/2023 ¹	12/31/2022	09/30/2022
Non-current assets	1,942.1	1,482.3	1,511.9
of which goodwill and intangibles	1,112.9	717.3	729.0
of which property, plant and equipment	646.3	588.5	592.4
of which investment and financial assets	43.9	45.0	54.3
Current assets	3,413.8	3,048.6	3,166.5
of which inventories and prepayments	868.7	852.5	924.9
of which contract assets	739.4	617.0	623.5
of which trade receivables	660.8	559.2	546.4
of which sundry financial assets	56.0	190.5	192.3
of which cash and cash equivalents	952.2	716.1	729.1
Total assets Dürr Group	5,355.8	4,530.9	4,678.5

¹ BBS Automation included since first consolidation on August 30, 2023

Balance sheet highlights (2/2)

Equity and Liabilities in €m	09/30/2023 ¹	12/31/2022	09/30/2022
Total equity	1,185.4	1,124.2	1,104.4
of which non-controlling interests	12.9	5.5	5.4
Non-current liabilities	1,250.7	957.9	988.0
of which provisions	55.4	56.8	43.8
of which bond and Schuldschein loans	952.5	756.4	755.7
of which other financial liabilities	113.2	68.4	95.5
of which deferred taxes	102.3	43.6	50.6
Current liabilities	2,919.7	2,448.9	2,586.0
of which other provisions	152.8	153.2	177.1
of which contract liabilities	1,079.7	1,039.0	1,076.4
of which trade payables	640.5	605.7	630.3
of which bond and Schuldschein loans	104.8	50.0	50.0
of which sundry financial liabilities	385.6	354.6	393.3
of which other liabilities	138.1	130.9	142.9
Total equity and liabilities Dürr Group	5,355.8	4,530.9	4,678.5

¹ BBS Automation included since first consolidation on August 30, 2023

in €m	9M 2023	9M 2022	Q3 2023	Q3 2022
EBT	151.9	116.2	65.7	50.7
Depreciation and amortization of non-current assets	91.7	96.3	33.6	32.7
Interest result	12.0	15.7	5.9	5.6
Income taxes paid	-57.9	-41.1	-22.1	-11.0
Δ Provisions	-4.9	-29.5	7.7	-5.8
Δ Net working capital	-63.0	8.7	-75.1	-4.8
Other	-10.0	12.8	34.1	33.3
Operating cash flow	119.8	179.0	49.8	100.5
Interest paid (net)	-4.0	-16.2	3.7	-2.3
Repayment lease liabilities	-24.8	-23.7	-8.5	-7.9
Capital expenditures	-82.8	-70.0	-30.3	-29.0
Free cash flow	8.2	69.2	14.7	61.3
Dividend payment	-49.1	-37.0	0.0	0.0
Payment related to acquisitions	-323.2	-4.5	-313.6	-0.1
Others ¹	-172.8	16.4	-164.8	-0.4
Change net financial status	-536.9	44.1	-463.7	60.8

¹ Includes effects from the consolidation of BBS Automation (assumption of financial liabilities) in Q3 2023

Overview: Financial figures by division (1/2)

		2023 ¹					2022 ¹				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	Incoming orders in €m	606.6	400.9	258.7		1,266.2	426.6	317.8	481.9	328.0	1,554.4
	Sales revenues in €m	267.6	317.0	351.0		935.6	232.6	288.4	331.9	413.6	1,266.5
	Order backlog in €m	1,994.5	2,068.8	1,982.1			1,624.5	1,673.1	1,849.6	1,659.0	
	EBIT in €m	12.4	16.4	21.7		50.5	8.1	1.0	12.7	30.1	51.8
	EBIT before extraordinary effects in €	13.0	15.4	21.8		50.2	8.7	1.7	13.2	32.3	55.9
	Employees	4,621	4,700	4,799			4,389	4,437	4,469	4,555	
APT	Incoming orders in €m	227.2	175.5	148.6		551.3	167.8	150.9	197.8	137.7	654.0
	Sales revenues in €m	141.8	156.0	151.4		449.3	122.9	141.3	155.2	167.3	586.6
	Order backlog in €m	566.4	581.6	583.2			465.8	479.7	527.7	482.0	
	EBIT in €m	9.8	12.1	16.5		38.4	9.6	9.3	12.5	17.5	48.9
	EBIT before extraordinary effects in €	9.8	12.5	16.6		38.9	9.5	9.2	12.6	17.5	48.8
	Employees	2,071	2,105	2,096			1,984	1,981	2,026	2,040	
CTS	Incoming orders in €m	158.4	114.6	93.0		366.1	112.2	126.1	116.6	232.2	587.1
	Sales revenues in €m	100.8	123.7	124.3		348.8	95.8	116.5	117.6	126.2	456.1
	Order backlog in €m	490.5	478.5	452.8			326.3	341.9	346.8	436.8	
	EBIT in €m	1.2	7.1	9.3		17.6	-1.2	2.1	1.6	3.3	5.8
	EBIT before extraordinary effects in €	2.2	8.1	10.3		20.6	0.2	3.5	3.0	4.7	11.4
	Employees	1,410	1,411	1,439			1,410	1,413	1,414	1,363	
IAS	Incoming orders in €m	134.7	120.3	131.3		386.3	135.1	171.3	145.8	109.9	562.1
	Sales revenues in €m	113.2	121.9	142.7		377.8	98.1	101.2	114.8	133.9	447.9
	Order backlog in €m	376.4	327.8	625.3			284.3	358.6	392.6	356.5	
	EBIT in €m	-2.5	5.8	5.4		8.7	9.2	-1.4	5.7	6.4	20.0
	EBIT before extraordinary effects in €	-1.6	6.7	9.4		14.5	4.0	-0.2	7.4	7.3	18.6
	Employees	2,571	2,590	4,254			2,543	2,549	2,597	2,591	

¹ Since August 30, 2023, Teamtechnik and Hekuma have been part of the IAS division (before: PFS); figures for PFS adjusted to enable a YOY comparison; BBS Automation consolidated since August 30, 2023 (IAS)

Overview: Financial figures by division (2/2)

		2023					2022				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
WMS	Incoming orders in €m	352.6	318.8	296.6		968.1	573.8	457.0	386.8	288.2	1,705.8
	Sales revenues in €m	403.8	412.9	405.5		1,222.2	366.8	414.7	413.4	407.2	1,602.1
	Order backlog in €m	1,035.7	930.4	832.4			1,212.6	1,269.5	1,256.2	1,101.7	
	EBIT in €m	25.3	27.8	31.5		84.5	22.8	27.8	29.6	27.3	107.5
	EBIT before extraordinary effects in €	27.0	29.7	36.4		93.2	26.8	31.7	33.8	32.3	124.8
	Employees	7,570	7,576	7,482			7,274	7,333	7,462	7,525	
CC / Cons.	Incoming orders in €m	-14.8	-7.8	-6.3		-28.9	-14.9	-14.3	-9.5	-16.4	-55.0
	Sales revenues in €m	-12.5	-11.3	-10.7		-34.5	-10.5	-13.1	-9.4	-12.3	-45.2
	Order backlog in €m	-24.3	-21.1	-16.3			-16.5	-17.7	-17.6	-22.0	
	EBIT in €m	-8.5	-15.1	-13.1		-36.7	-4.9	-5.7	-6.7	-10.7	-28.0
	EBIT before extraordinary effects in €	-8.4	-9.8	-12.2		-30.5	-4.7	-5.6	-6.5	-10.5	-27.3
	Employees	503	530	594			326	413	419	440	
Group	Incoming orders in €m	1,464.7	1,122.4	921.9		3,509.0	1,400.5	1,208.9	1,319.4	1,079.7	5,008.4
	Sales revenues in €m	1,014.7	1,120.2	1,164.3		3,299.2	905.7	1,048.9	1,123.5	1,236.0	4,314.1
	Order backlog in €m	4,439.2	4,410.9	4,459.4			3,897.2	4,105.1	4,355.2	4,014.0	
	EBIT in €m	37.7	54.0	71.4		163.1	43.7	33.0	55.4	73.8	205.9
	EBIT before extraordinary effects in €	42.0	62.5	82.3		186.8	44.6	40.4	63.4	83.7	232.2
	Employees	18,746	18,912	20,664			17,926	18,126	18,387	18,514	

Overview: extraordinary effects

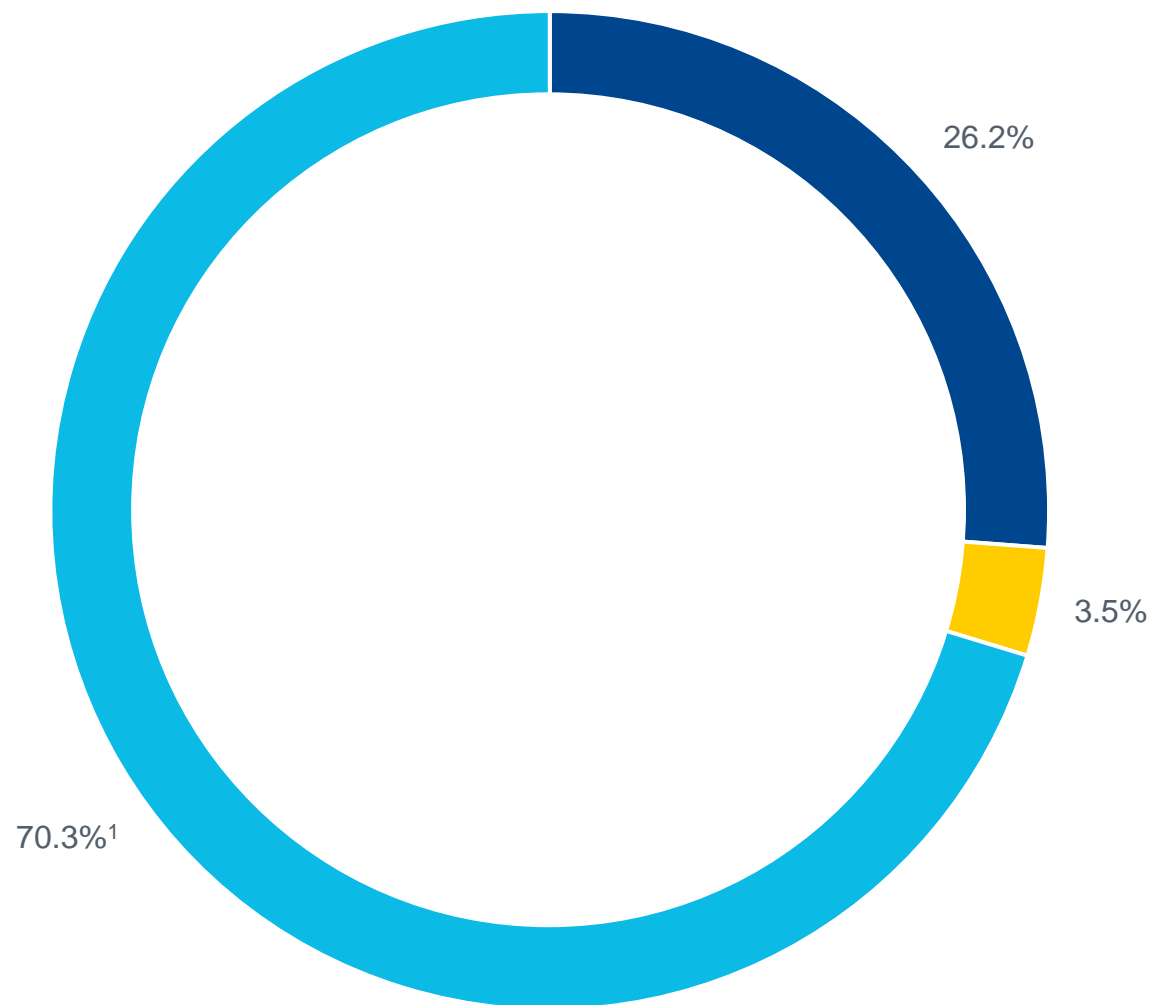
in €m

	2023 ¹					2022 ¹				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	-0.6	1.0	-0.1		0.3	-0.6	-0.7	-0.5	-2.3	-4.1
<i>thereof PPA</i>	-0.6	-0.6	-0.6		-1.8	-0.6	-0.6	-0.6	-0.6	-2.4
APT	-0.1	-0.4	-0.1		-0.5	0.1	0.1	-0.1	-0.1	0.0
<i>thereof PPA</i>	-0.1	-0.1	-0.1		-0.2	-0.1	-0.1	-0.1	-0.1	-0.2
CTS	-1.0	-1.0	-0.9		-2.9	-1.4	-1.4	-1.4	-1.4	-5.6
<i>thereof PPA</i>	-1.0	-1.0	-1.0		-3.0	-1.1	-1.2	-1.2	-1.1	-4.6
IAS	-0.9	-0.9	-4.0		-5.8	5.2	-1.2	-1.6	-1.0	1.4
<i>thereof PPA</i>	-0.9	-0.9	-3.2		-4.9	0.3	-1.2	-1.6	-0.9	-3.4
WMS	-1.7	-2.0	-4.9		-8.7	-4.0	-3.9	-4.2	-5.1	-17.3
<i>thereof PPA</i>	-1.6	-1.5	-1.5		-4.6	-3.7	-3.7	-3.7	-2.2	-13.3
CC	-0.1	-5.3	-0.8		-6.2	-0.2	-0.2	-0.2	-0.2	-0.7
<i>thereof PPA</i>	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0
Total	-4.3	-8.5	-10.9		-23.7	-0.9	-7.4	-8.0	-9.9	-26.3
<i>thereof PPA</i>	-4.1	-4.1	-6.3		-14.5	-5.1	-6.7	-7.2	-4.9	-23.9

¹ Since August 30, 2023, Teamtechnik and Hekuma have been part of the IAS division (before: PFS); figures for PFS adjusted to enable a YOY comparison; BBS Automation consolidated since August 30, 2023 (IAS)

Shareholder structure

Free float at 70.3%¹



- Heinz Dürr GmbH, Berlin
- Heinz und Heide Dürr Stiftung, Berlin
- Institutional and private investors², including
 - SMALLCAP World Fund, Inc.: 3.13%
 - Candriam: 3.05%
 - Members of the Dürr Supervisory Board: 0.12%
 - Members of the Dürr AG Board of Management: 0.06%

¹ Free float calculated according to Deutsche Börse AG

² According to the relevant laws

Financial calendar

<https://www.durr-group.com/en/investor-relations/financial-calendar>

November 2023

- 11/09/2023 Interim statement for the first nine months of 2023
- 11/13/2023 BNP Paribas Exane MidCap CEO Conference, Paris
- 11/16/2023 LBBW German Company Day, virtual
- 11/21/2023 Analyst Meeting, Frankfurt
- 11/22/2023 DZ Bank Equity Conference, Frankfurt
- 11/28/2023 Deutsches Eigenkapitalforum, Frankfurt

December 2023

- 12/04/2023 Berenberg European Conference 2023, Pennyhill Park
- 12/05/2023 Goldman Sachs 15th Annual Industrials Week, London

January 2024

- 01/09-10/2024 Commerzbank & ODDO BHF German Investment Seminar 2024, New York

Dürr Corporate Communications & Investor Relations contact



Andreas Schaller

✉ a.schaller@durr.com
☎ +49 7142 78-1785



Mathias Christen

✉ mathias.christen@durr.com
☎ +49 7142 78-1381



Christoph Staib

✉ christoph.staib@durr.com
☎ +49 7142 78-5251

Dürr Aktiengesellschaft
Carl-Benz-Str. 34
74321 Bietigheim-Bissingen
Germany

+49 7142 78-0
corpcom@durr.com
www.durr-group.com

Results January-September 2023

Dr. Jochen Weyrauch, CEO
Dietmar Heinrich, CFO

November 8, 2023
Bietigheim-Bissingen