

Preliminary figures fiscal year 2022

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Agenda

1. Overview
2. Divisions
3. Financials
4. Outlook
5. Summary



1. Overview: Positive result in challenging environment

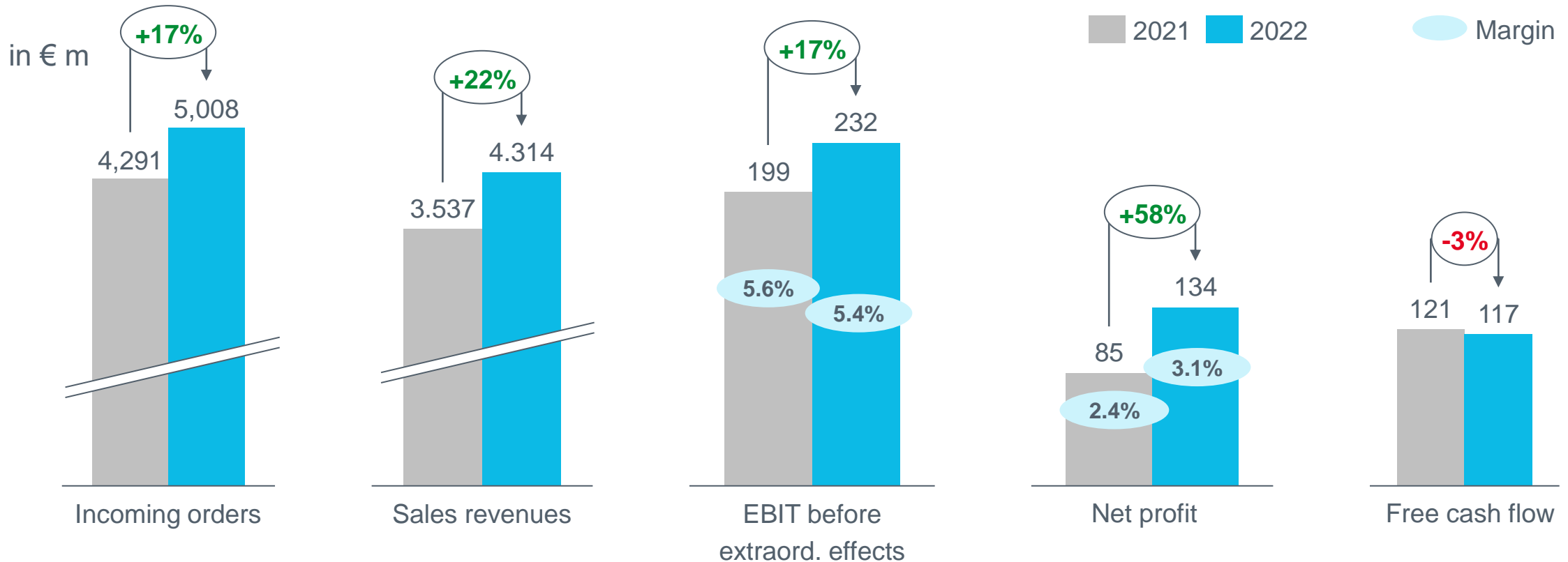
New order intake and sales records – solid margin and cashflow development

- **Order intake above € 5 bn for the first time** – HOMAG at record level of prior year; strong demand from automotive customers in H2 2022; battery equipment orders surpass € 100 m after strong finish in Q4; high performance automation with new record
- **Order backlog at more than € 4 bn** (+19.4 % y-o-y)
- **Sales revenues reach new record level of € 4.3 bn** – strong finish in Q4 supported by recovery in automotive and easing supply chain constraints; book-to-bill at 1.16
- **EBIT before extraordinary effects grows to € 232 m** – margin reaches 5.4 %; strong finish in Q4 (6.8 % margin) helped to recover some of the margin loss due to material cost increases and supply chain constraints earlier in 2022
- **Strong free cash flow** based on continued disciplined NWC and capex management
- **Outlook 2023:** Taking further steps towards our mid-term targets by growing profitably

2022

1. Overview: Solid business development

High top-line and profit growth – margins impacted – again strong cash conversion



- Strong automotive orders in H2 compensate for weaker woodworking orders; additional growth drivers battery, automation, wooden houses
- Absolute EBIT grows but margins decline mainly due to higher material costs and supply chain constraints
- FCF stabilized on high level – Cash conversion >85%

Record order intake solid base for further growth in 2023

1. Overview: Actuals against targets

Strong growth partly compensates weaker margins – solid balance sheet and cash flow

	Targets 2022 (February)	Targets 2022 (November)	Actual 2022
Incoming orders in € m	4,100 – 4,400	4,800 – 5,100	5,008
Sales revenues in € m	3,900 – 4,200	3,900 – 4,200	4,314
EBIT margin in %	5.9 – 6.9	4.4 – 5.9	4.8
EBIT margin before extraordinary effects in %	6.5 – 7.5	5.0 – 6.5	5.4
ROCE in %	17 – 21	13 – 18	17.3
Earnings after taxes in € m	130 – 180	100 – 150	134
Free cash flow in € m	50 – 100	50 – 100	117
Net financial status in € m (12/31)	-75 – -125	-75 – -125	-46
Capital expenditure ¹ in % of sales revenues	4.0 – 5.0	4.0 – 5.0	3.2

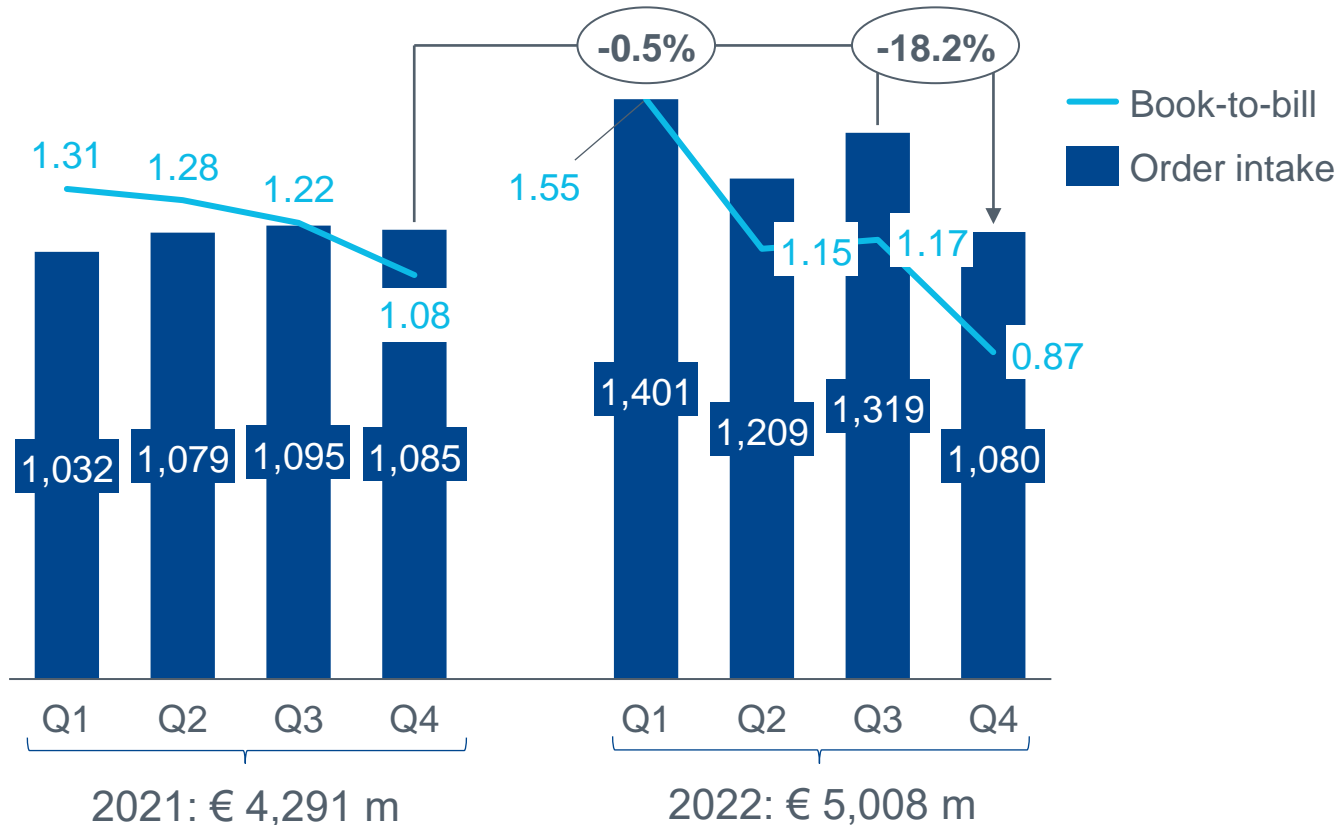
¹ excluding acquisitions

Positive performance in a challenging year

1. Overview: New record order intake

Book-to-bill at 1.16 (2021: 1.21)

in € m



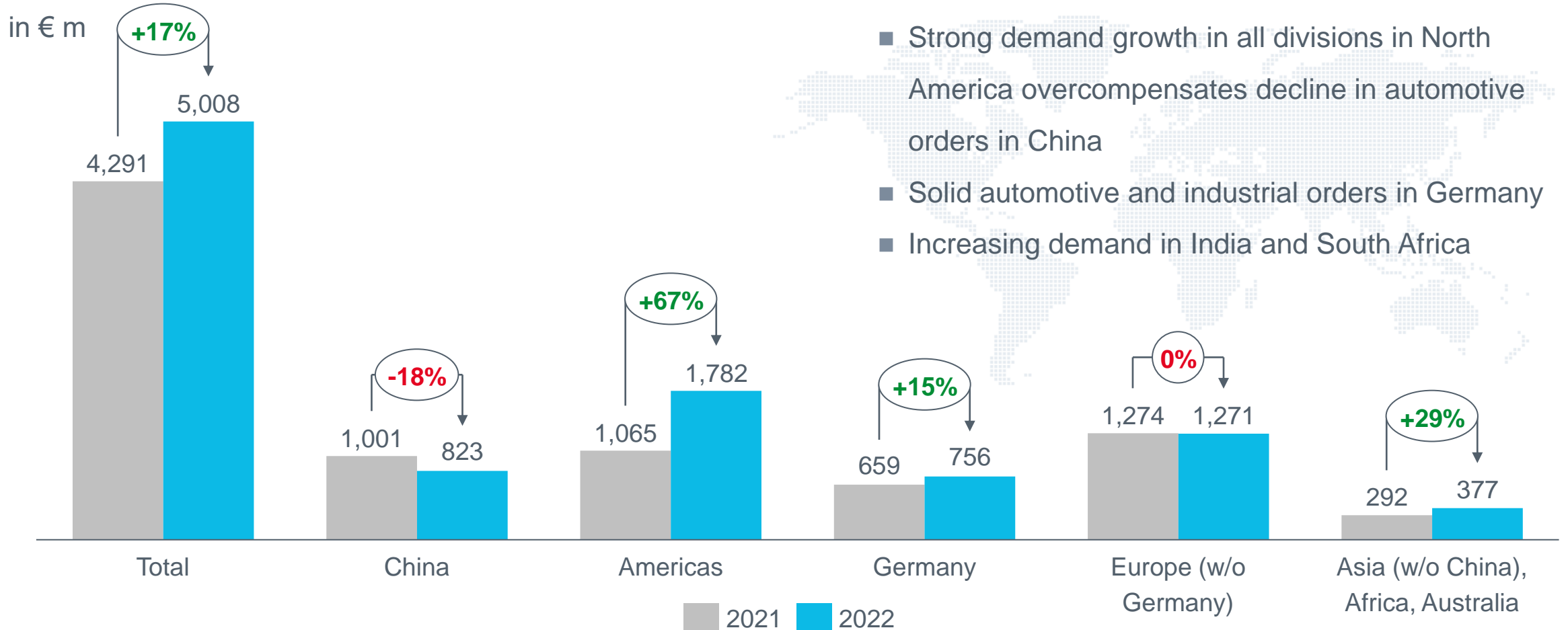
Key aspects

- Order intake driven by long-term trends: sustainability, e-mobility and automation
- Shift from woodworking to automotive in H2 2022
- Strong orders for solvent recovery equipment for giga-battery-factories in Q4
- 2022 includes ~ € 190 m positive currency effects
- New orders with improved margins

High order intake is a solid basis for revenue growth in 2023

1. Overview: Global footprint drives order intake growth

North America replaces China as growth engine

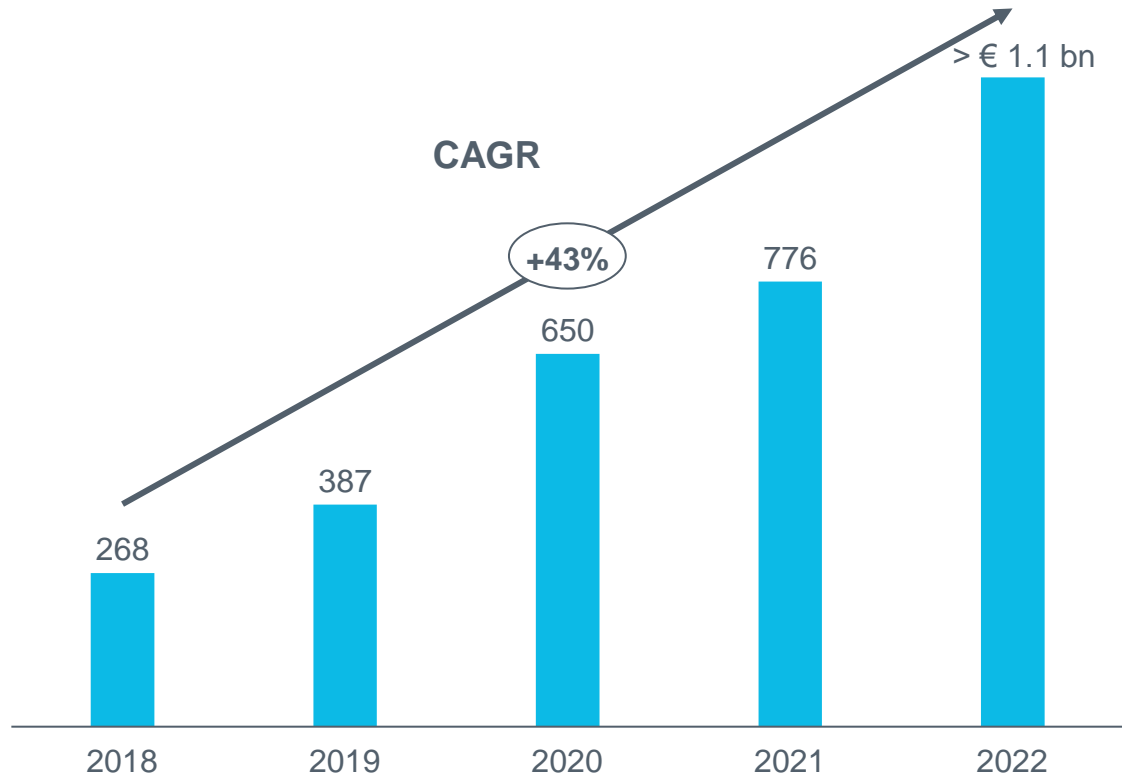


Global footprint a clear advantage to capture growth

1. Overview: EV transition drives order intake

Dürr is benefitting from the EV transition at existing OEMs and from new entrants

EV-related order intake (€m)

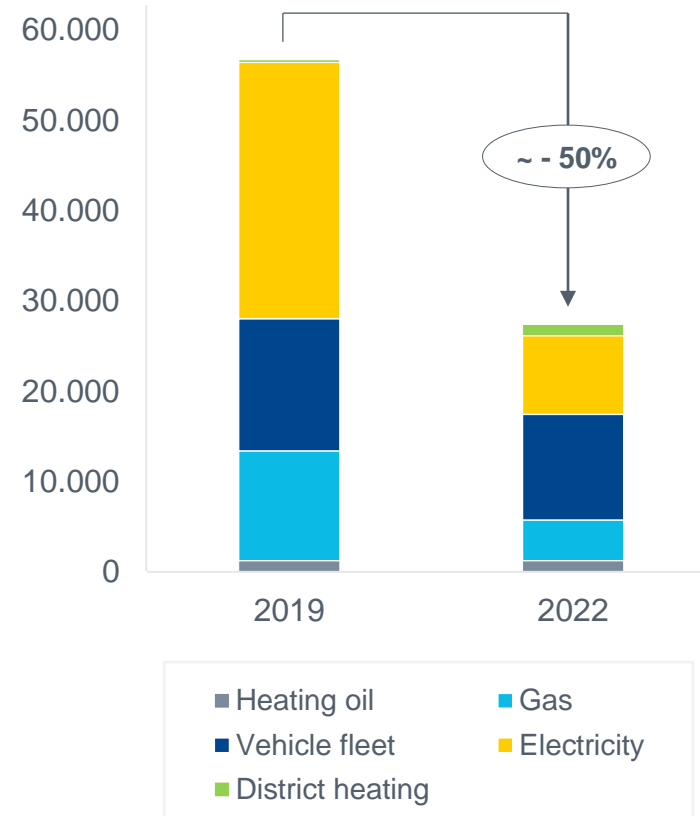


E-mobility has become a major driver of our automotive business

1. Overview: Following the 1.5°C pathway

Dürr Group advancing fast on Scope 1 and Scope 2 targets

Dürr's Scope 1 and 2 emissions (in tCO₂e):



Highlights 2022:

- Investment in **six PV systems** in **Germany, Spain** and **China**: self-generated electricity of ~2.8 million kWh
- Complete switch to **green energy purchase** for all locations in **Germany**.
- Conversion to **green electricity** in **Americas** and **India**.
- Revision of the **company car fleet policy** to incentivize the timely transition to emission free vehicles.

Outlook 2023:

- Complete switch to **green electricity** at **remaining Dürr Group locations** planned until end of 2023.
- **Further investments in PV systems**, among others in Germany, Poland and South Africa.



Reduction of Group-wide CO₂ emissions by about -50% realized (compared to base year 2019)

1. Respect for Human Rights

The Dürr Group takes steps to prevent human rights violations

Policy statement

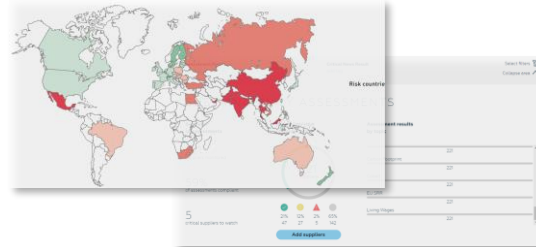
Policy statement on the respect for human rights



- Publicly available **policy statement** on the respect for human rights describes our **corporate due diligence approach**.
- It forms the basis for exercising our social and environmental responsibility for the entire value chain.

Risk analysis

Country-specific risk analysis and supplier self-assessment



- Regular **country-specific risk analysis** based on indices and identification of human rights' focus topics
- **Standardized questionnaires** with different ESG modules to assess suppliers' sustainability performance

Prevention measures

Supplier code of conduct and e-learnings for suppliers



- **Supplier code of conduct** covers material topics on Environment, Social and Governance and is a **prerequisite for collaboration**.
- **Professional e-learning** for suppliers on human rights and Dürr Group's sustainability requirements.



Targeted actions to exercise human rights due diligence in our supply chain

2

Divisions

2. Divisions: Paint and Final Assembly Systems

New record order intake – sales revenues and EBIT in recovery mode

	2022	2021	Δ	Q4 2022	Q4 2021	Δ
Incoming orders in € m	1,786.6	1,361.9	31.2%	367.4	446.5	-17.7%
Sales revenues in € m	1,436.2	1,088.7	31.9%	469.7	340.2	38.1%
EBIT in € m	55.0	35.2	56.2%	28.8	18.4	56.4%
EBIT margin in %	3.8	3.2	+0.6 pts	6.1	5.4	+0.7 pts
EBIT before extraordinary effects in € m	57.3	41.4	38.2%	31.9	17.8	79.8%
EBIT margin before extraordinary effects in %	4.0	3.8	+0.2 pts	6.8	5.2	+1.6 pts
ROCE ¹ in %	13.1	10.2	+2.9 pts	27.5	21.3	+6.1 pts

- Record order intake for the full year – Q4 weaker due to timing effects; project pipeline very strong and above capacity limits
- Revenue growth is picking up as more projects enter execution
- EBIT margin recovers thanks to beginning phase out of low-margin projects and increasing capacity utilization – high order intake margin due to value before volume strategy



¹ annualized

Strong order backlog to drive meaningful growth in 2023

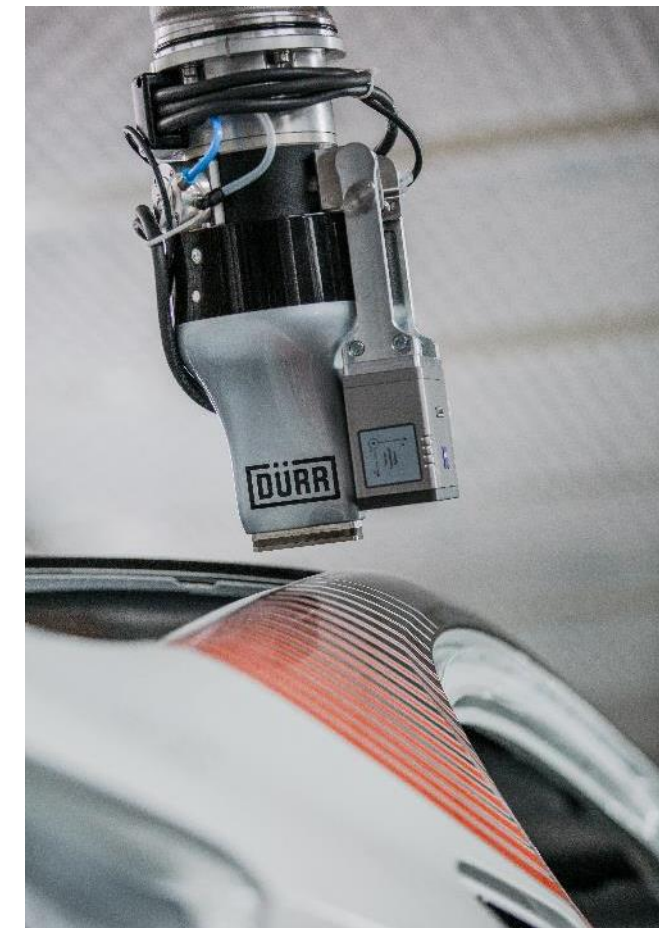
2. Divisions: Application Technology

New record order intake – high equipment share impacts margin recovery

	2022	2021	Δ	Q4 2022	Q4 2021	Δ
Incoming orders in € m	654.0	535.3	22.2%	137.7	129.3	6.5%
Sales revenues in € m	586.6	471.1	24.5%	167.3	118.1	41.7%
EBIT in € m	48.9	41.2	18.6%	17.5	15.0	16.8%
EBIT margin in %	8.3	8.7	-0.4 pts	10.4	12.7	-2.2 pts
EBIT before extraordinary effects in € m	48.8	41.3	18.2%	17.5	14.7	19.0%
EBIT margin before extraordinary effects in %	8.3	8.8	-0.4 pts	10.5	12.5	-2.0 pts
ROCE ¹ in %	15.8	14.1	+1.6 pts	22.6	20.5	+2.0 pts

- New record order intake driven by large projects in North America
- Sales revenues further accelerated in Q4 driven by improving supply chains
- EBIT margin recovered after lockdown in China in Q2, however was impacted by higher equipment share and higher cost for inventory management. Strong service order pipeline at beginning of the year.

¹ annualized



Solid order backlog and margin improvement potential

2. Divisions: Clean Technology Systems

New record order intake driven by strong Q4

	2022	2021	Δ	Q4 2022	Q4 2021	Δ
Incoming orders in € m	587.1	449.6	30.6%	232.2	108.0	115.1%
Sales revenues in € m	456.1	388.3	17.4%	126.2	116.8	8.1%
EBIT in € m	5.8	9.2	-37.0%	3.3	2.7	23.4%
EBIT margin in %	1.3	2.4	-1.1 pts	2.6	2.3	+0.3 pts
EBIT before extraordinary effects in € m	11.4	16.5	-30.9%	4.7	4.4	6.6%
EBIT margin before extraordinary effects in %	2.5	4.3	-1.8 pts	3.7	3.7	-0.1 pts
ROCE ¹ in %	9.0	6.6	+2.4 pts	20.5	7.7	+12.8 pts

- Order intake in Q4 more than doubled compared with prior year – two additional orders for solvent recovery equipment for Li-Ion battery giga-factories in Europe received
- Revenue growth across many regions with highest contribution from China and North America; service revenues grow over proportionately
- Margins improved in Q4 but still impacted by higher material costs

¹ annualized



Focus on margin recovery and battery opportunity in 2023

2. Divisions: Measuring and Process Systems

Strong order momentum – margin recovery in Q4

	2022	2021 ¹	Δ	Q4 2022	Q4 2021 ¹	Δ
Incoming orders in € m	326.0	268.3	21.5%	66.6	62.0	7.3%
Sales revenues in € m	276.2	260.3	6.1%	75.8	71.8	5.6%
EBIT in € m	16.8	17.9	-6.3%	7.6	6.2	22.3%
EBIT margin in %	6.1	6.9	-0.8 pts	10.0	8.7	+1.4 pts
EBIT before extraordinary effects in € m	17.2	18.6	-7.4%	7.8	6.2	25.3%
EBIT margin before extraordinary effects in %	6.2	7.1	-0.9 pts	10.3	8.6	+1.6 pts
ROCE ²⁺³ in %	9.0	10.7	-1.8 pts	16.3	15.4	+0.9 pts

¹ reclassification of tooling business from WMS to MPS (IO: € +54.1 m; sales: € +50.0 m; EBIT: € +0.5 m)

² no reclassification of tooling business from WMS to MPS in 2021

³ annualized

- Solid order momentum in North America and Asia across all product lines – strong service
- Sales revenues recover as supply bottlenecks are easing
- EBIT benefits from higher sales; price increases to compensate cost inflation



Very positive demand environment to drive profitable growth in 2023

2. Divisions: Woodworking Machinery and Systems

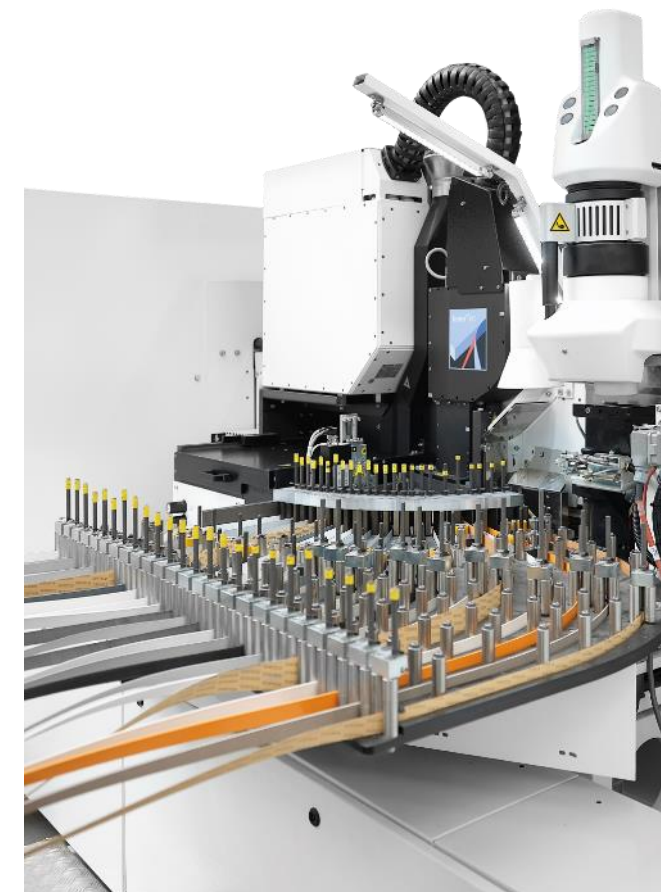
Order intake at record level of year 2021 – strong sales and profit growth

	2022	2021 ¹	Δ	Q4 2022	Q4 2021 ¹	Δ
Incoming orders in € m	1,705.8	1,712.8	-0.4%	288.2	345.4	-16.6%
Sales revenues in € m	1,602.1	1,366.4	17.3%	407.2	366.4	11.1%
EBIT in € m	107.5	76.6	40.3%	27.3	19.5	39.9%
EBIT margin in %	6.7	5.6	+1.1 pts	6.7	5.3	+1.4 pts
EBIT before extraordinary effects in € m	124.8	92.0	35.7%	32.3	24.9	30.0%
EBIT margin before extraordinary effects in %	7.8	6.7	+1.1 pts	7.9	6.8	+1.2 pts
ROCE ²⁺³ in %	25.5	20.1	+5.5 pts	25.9	20.5	+5.4 pts

¹ reclassification of tooling business from WMS to MPS (IO: € -31.8 m; sales: € -24.5 m; EBIT: € +0.1 m)

² no reclassification of tooling business from WMS to MPS in 2021; ³ annualized

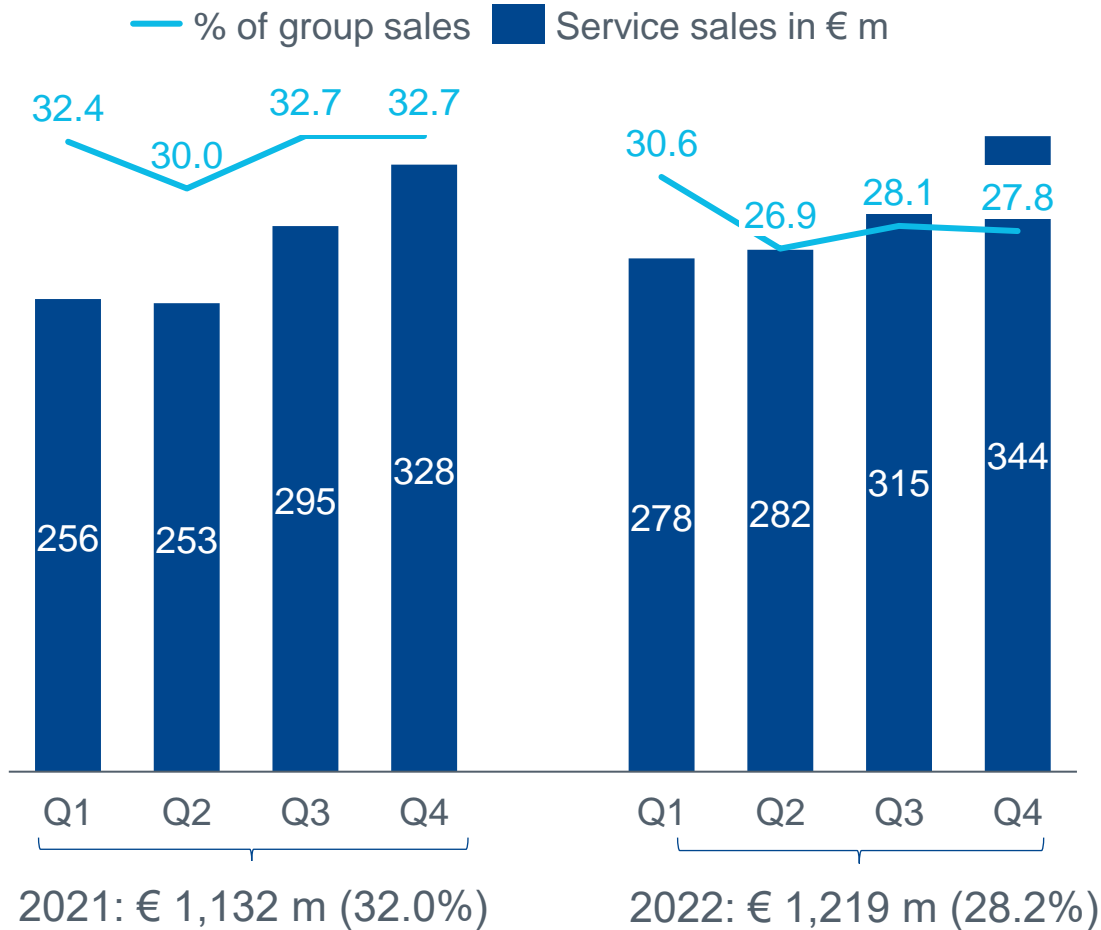
- Order intake again at record level for full year 2022; Q4 weak as uncertainties around potential recession delayed decisions at furniture customers; pipeline in many regions remains solid and higher orders expected in Q1; wooden house construction trend intact
- New record sales level despite supply chain constraints
- EBIT margin improved due to price increases and improved efficiencies



Solid order backlog to support 2023 sales – continued focus on margin improvement

2. Service business

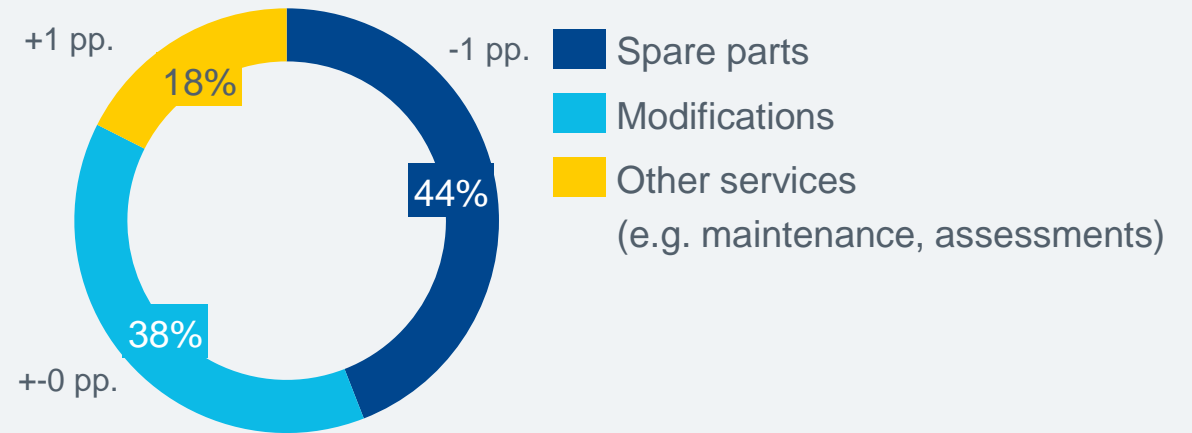
Service sales continue to grow



Key aspects

- Service sales growth driven by strong automotive demand
- Service share of revenues below 30% as equipment sales outgrow service

Service mix 2022 (y-o-y pp.)



Very solid service business – clear differentiator for the Dürr Group

3

Financials

3. Financials: Overview of key financial indicators

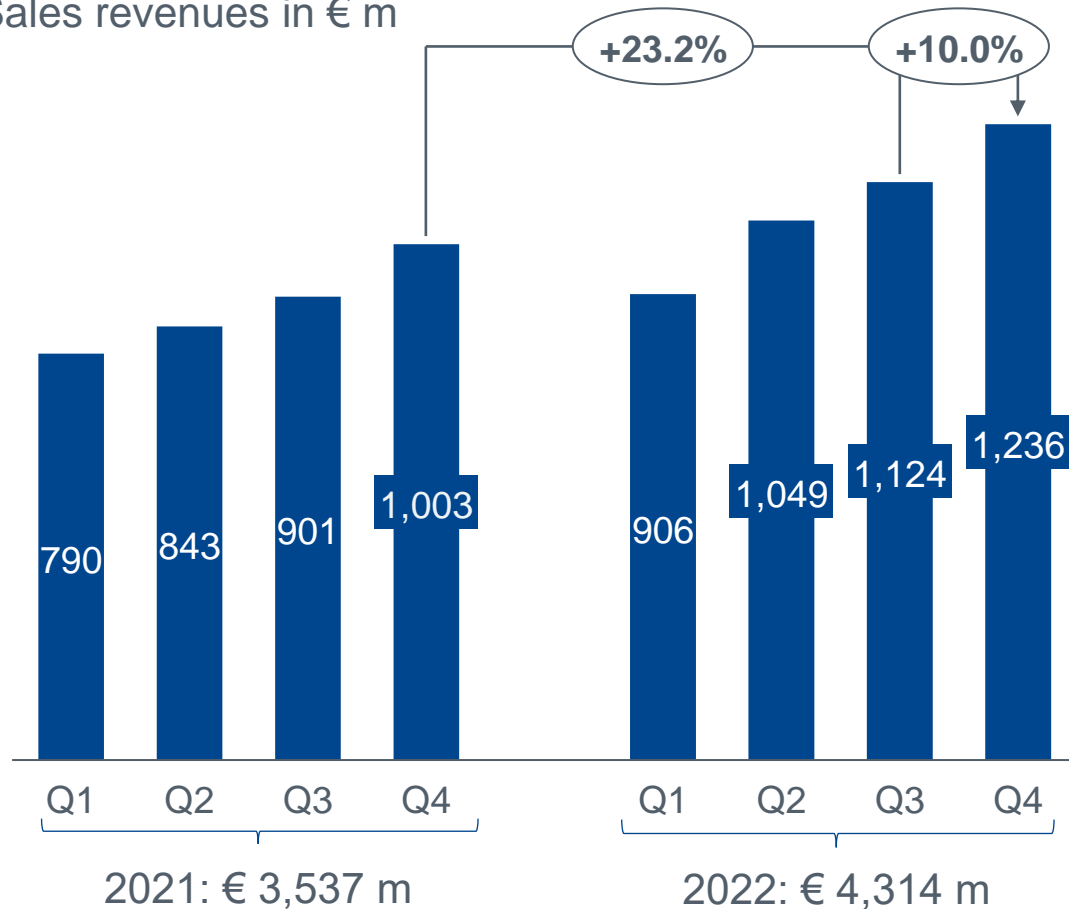
	2022	2021	Δ	Q4 2022	Q4 2021	Δ
Sales revenues in € m	4,314.1	3,536.7	22.0%	1,236.0	1,003.0	23.2%
Gross profit on sales in € m	938.7	819.4	14.6%	259.8	227.8	14.0%
Gross margin in %	21.8	23.2	-1.4 pts	21.0	22.7	-1.7 pts
EBITDA in € m	337.5	299.4	12.7%	109.1	96.5	13.1%
EBIT in € m	205.9	175.7	17.2%	73.8	62.8	17.6%
EBIT margin in %	4.8	5.0	-0.2 pts	6.0	6.3	-0.3 pts
EBIT before extraordinary effects in € m	232.2	199.1	16.6%	83.7	62.6	33.6%
EBIT margin before extraordinary effects in %	5.4	5.6	-0.2 pts	6.8	6.2	+0.5 pts
Net income in € m	134.3	84.9	58.1%	56.2	35.9	56.4%
ROCE ¹ in %	17.3	15.5	+1.8 pts	24.8	22.2	+2.7 pts
Free cash flow in € m	117.1	120.8	-3.1%	47.9	26.6	79.8%
Net financial status in € m	-46.4	-99.5	53.4%	-46.4	-99.5	53.4%
Employees	18,514	17,802	4.0%	18,514	17,802	4.0%

¹ annualized

Order intake and sales on record level– solid free cash flow

3. Financials: Revenues with new quarterly record in Q4

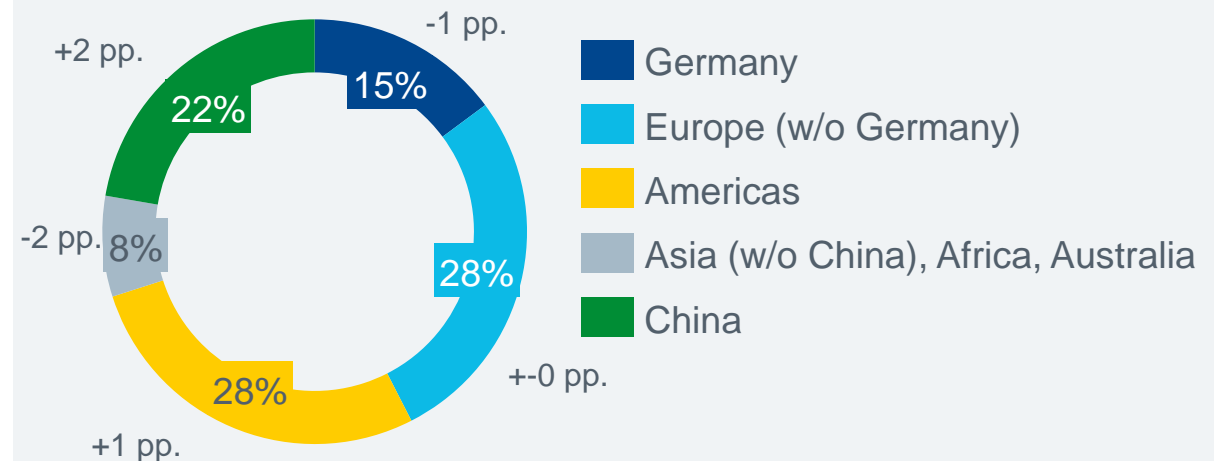
Sales revenues in € m



Key aspects

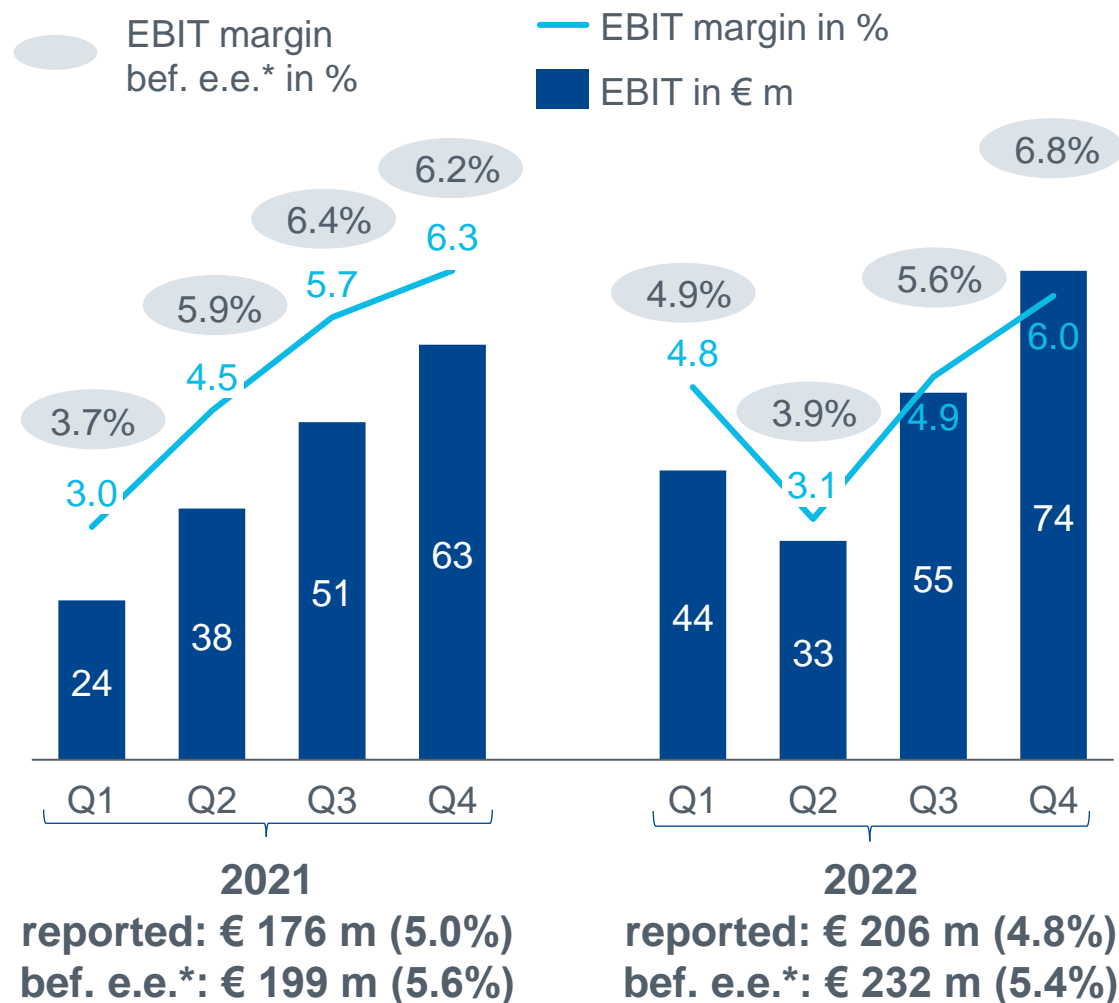
- All divisions contribute to sales growth
- Recovery of automotive business continues
- Revenues include € 136 m positive FX effects

Sales per region 2022 (y-o-y pp.)



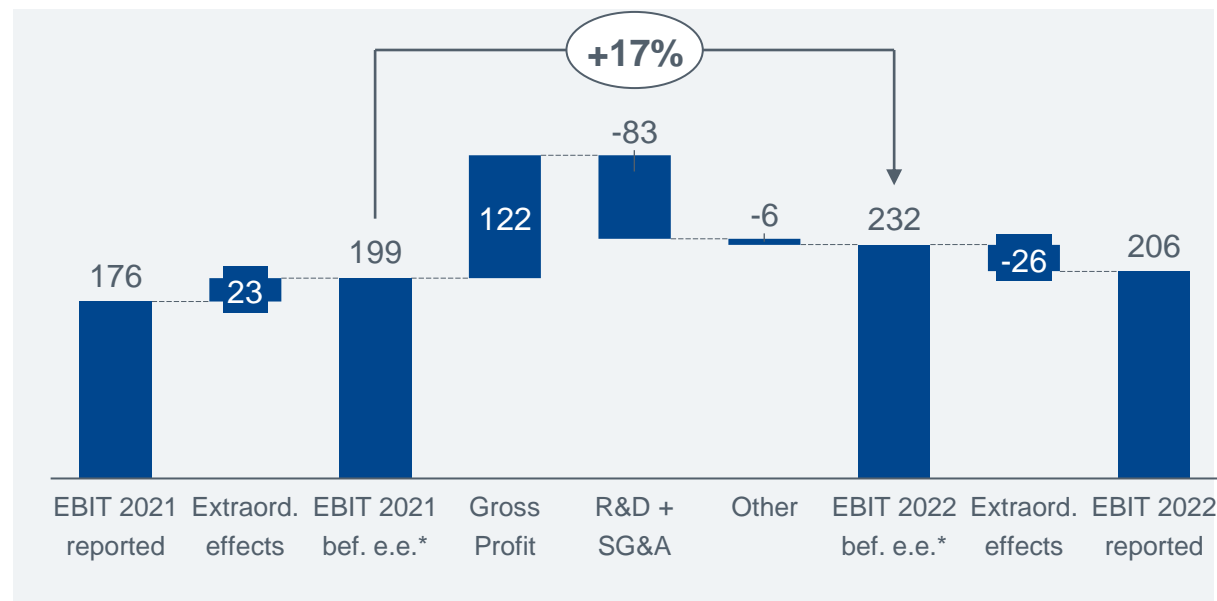
Supply chain constraints largely reduced but not completely gone

3. Financials: Solid EBIT margin development



Key aspects

- Supply chain constraints further eased
- Mix effects due to strong recovery at PFS
- Higher overhead due to sales commissions, R&D and FX



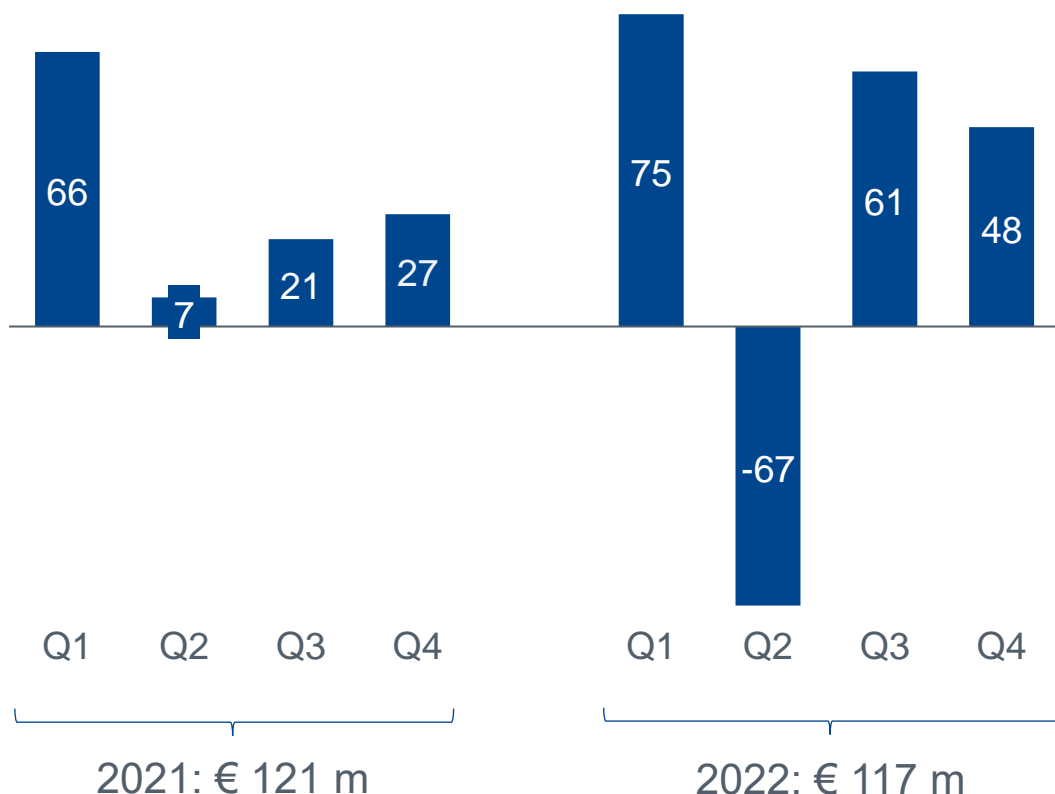
*extraordinary effects

Strong finish in Q4 partly compensates weak Q2 due to Corona lockdowns

3. Financials: Strong free cash flow generation

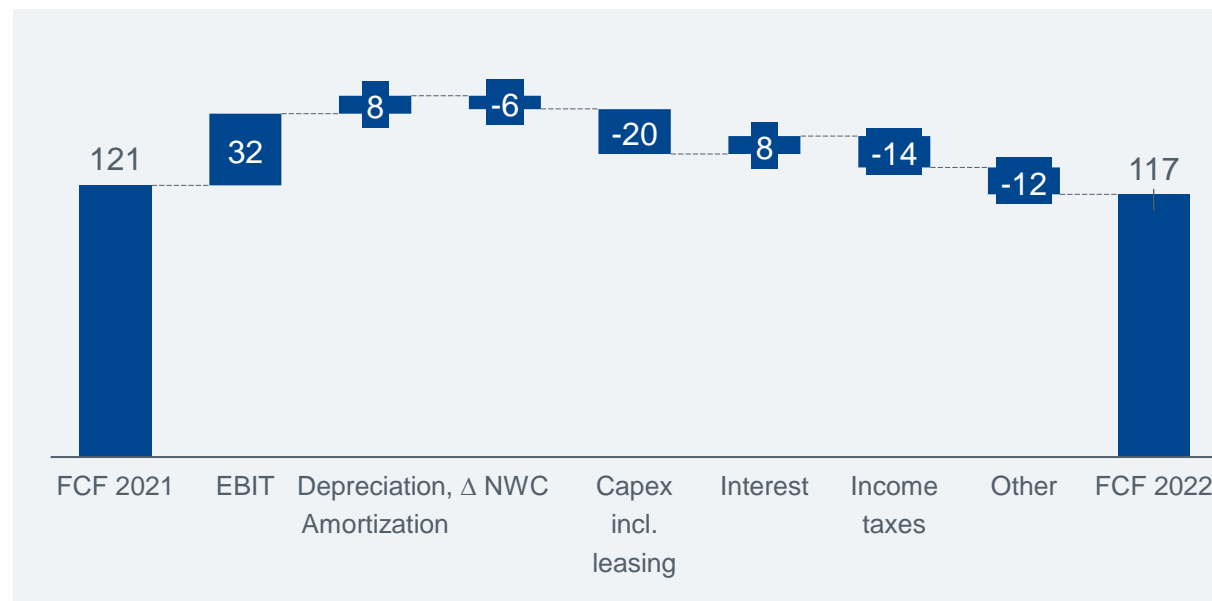
More than 85% cash conversion¹ achieved

Free cash flow in € m



Key aspects

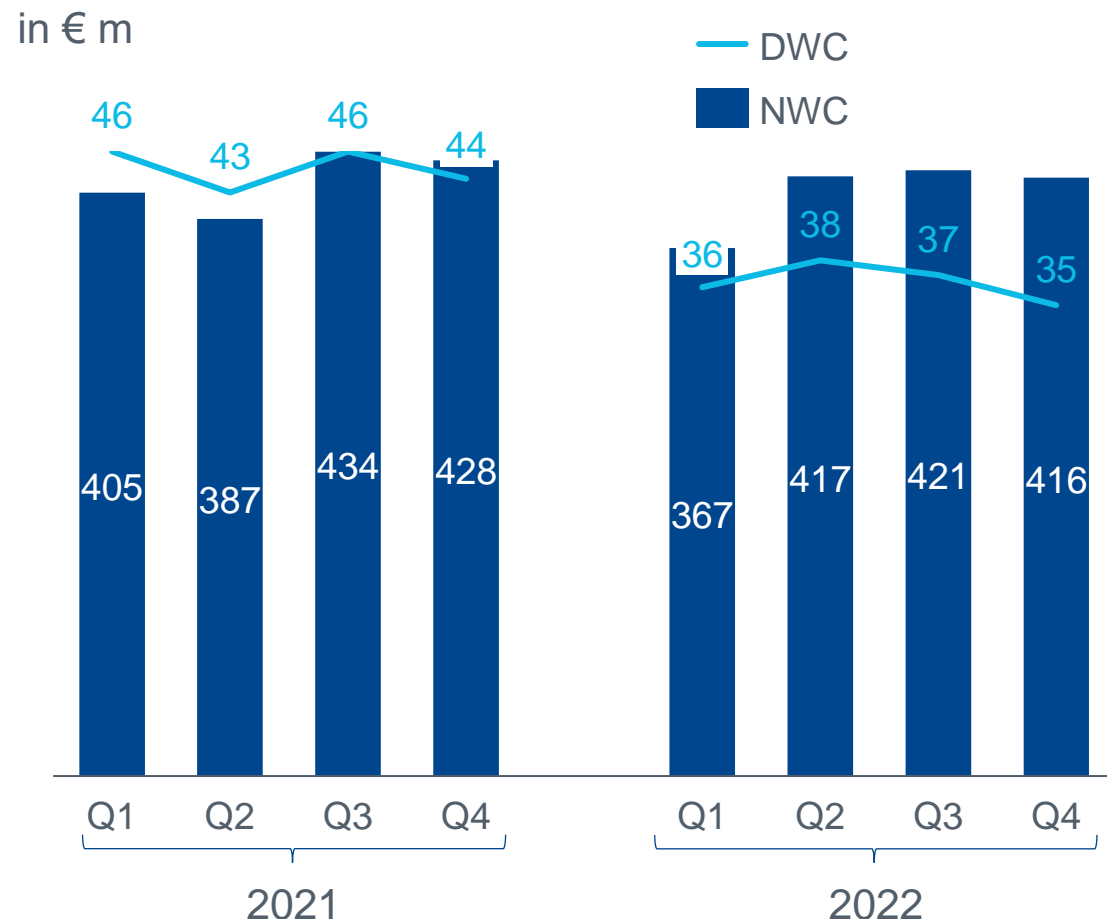
- High pre-payments due to record order intake balanced by build-up of inventory to manage supply chain constraints
- Disciplined capex management
- Higher income taxes but lower interest payments



¹ Free cash flow divided by net income

Disciplined NWC and capex management key to success

3. Financials: Net working capital stable



Key aspects

- Inventories and contract assets increase - balanced by higher trade payables and contract liabilities – the latter are supported by strong order intake
- DWC remains below target range of 40 to 50 days

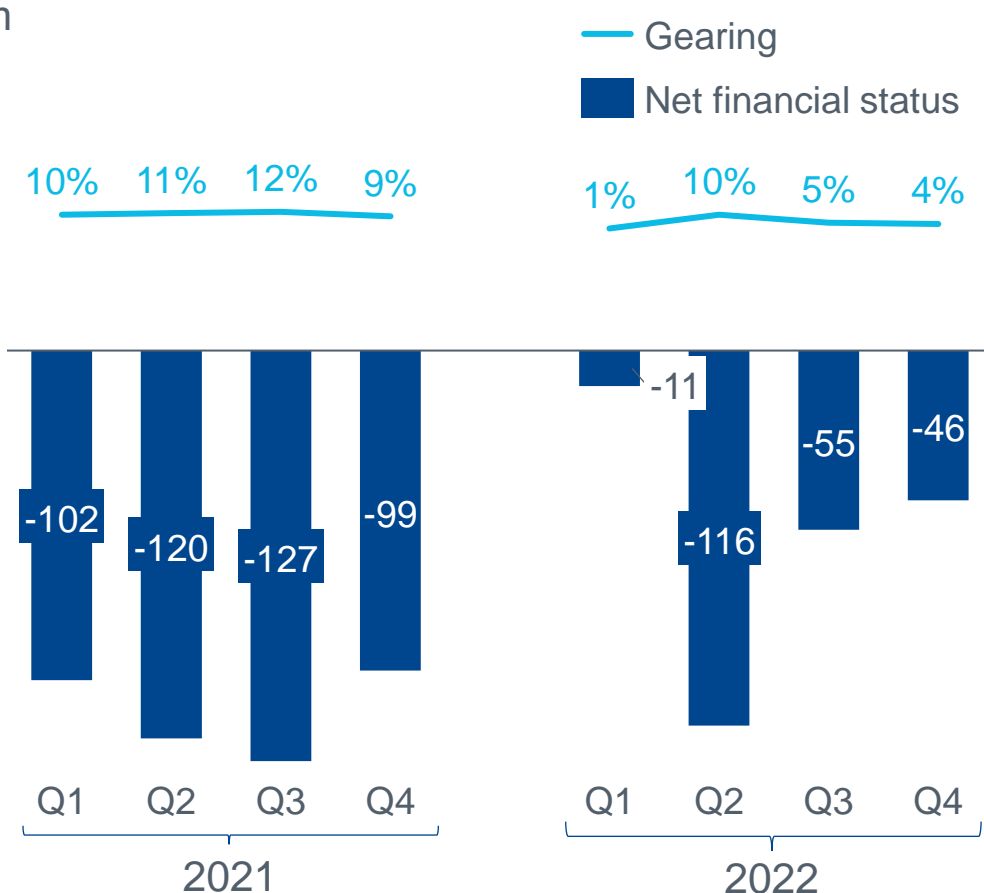
in € m	12/31/2022	12/31/2021
Inventories and prepayments	852.5	688.8
+ Total trade receivables	594.2	587.9
+ Total contract assets	617.0	457.0
- Trade payables (incl. liabilities from notes payable)	606.2	373.0
- Total contract liabilities	1,041.7	932.8
= Net working capital	415.9	427.9
DWC	34.7	43.6

NWC management will stay high on the agenda in 2023

3. Financials: Net debt declined

Leverage at 0.1x

in € m



Key aspects

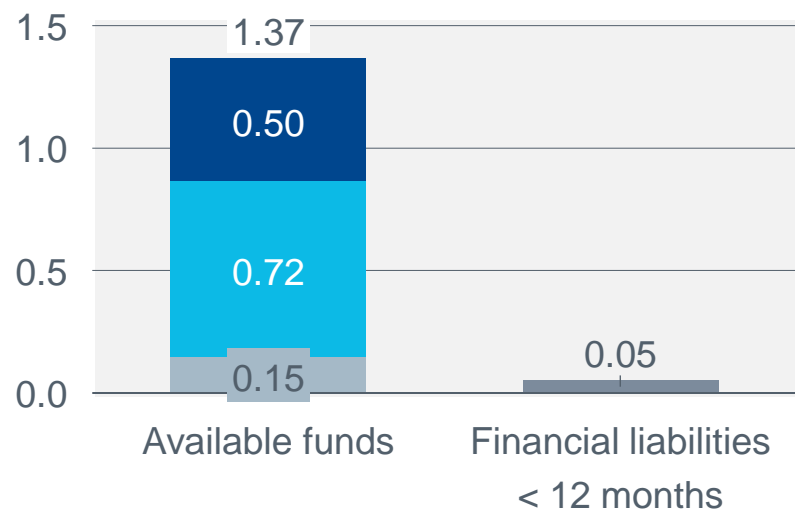
- Strong free cash flow and limited M&A activities
- Net financial status includes € 94.8 m leasing liabilities

in € m		12/31/2022	12/31/2021
	Total liquidity	866.1	837.9
-	Gross debt	-912.5	-937.4
=	Net financial status	-46.4	-99.5
	EBITDA	337.5	299.4
	Net financial debt / EBITDA	0.1	0.3

Balance sheet remains very solid

3. Financials: Comfortable liquidity headroom

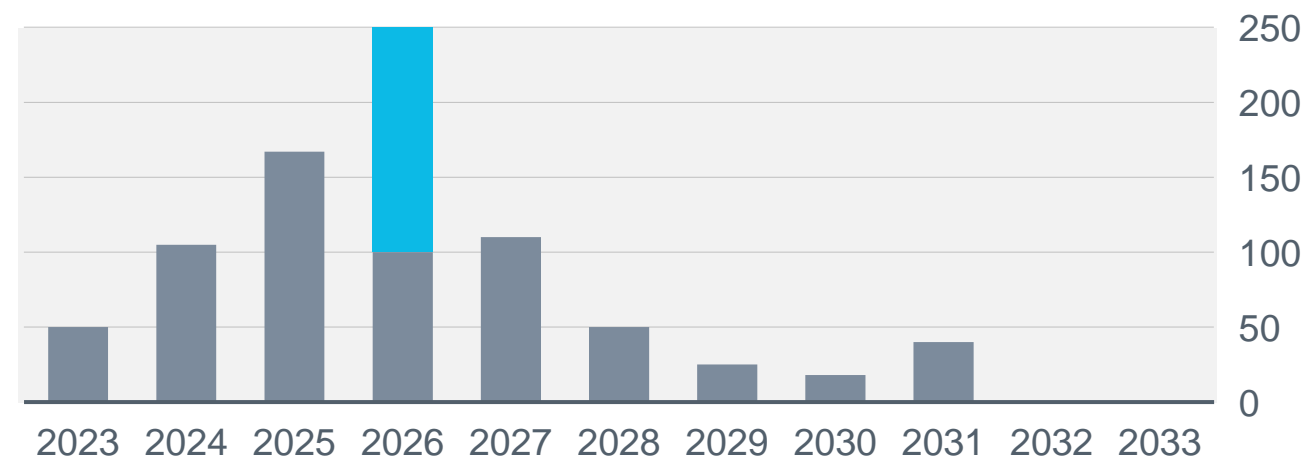
in € bn



- Cash credit facilities
- Cash and cash equivalents
- Money markets
- Schuldschein loans

Maturity profile

in € million



- Convertible
- Schuldschein loans

Credit facilities unutilized: € 500 m maturing in 2026
 Other financial liabilities (incl. real estate linked financing Teamtechnik) not included

Without leasing liabilities or accrued interest

Next financial instruments maturing in April 2023

4

Outlook

4. Fundamental demand drivers intact

Our solutions help our customers achieve efficient and sustainable production

FUNDAMENTAL TRENDS

Population growth

Growing middle class

Resource efficiency

Environmental protection

Market specific trends

- **Decarbonization of production**
- **E-mobility and sustainable construction**
- **Tightening emission standards**

Dürr Group

- **A leader in resource efficient machinery and systems**
 - Innovative approaches for equipment and software (including AI) to improve OEE
 - Electrification of processes involving heat
 - E.g. Paint shop of the future, Oxi.X RV air purification
- **Enabling production of sustainable goods**
 - Painting, assembly and test equipment for EVs
 - Battery coating technology and environmental technology for cell and battery material production
 - Equipment for industrial size fabrication of wooden construction elements
- **Leader in environmental protection solutions**
 - Low emission + consumption solutions
 - Global no. 1 in exhaust-air purification technology

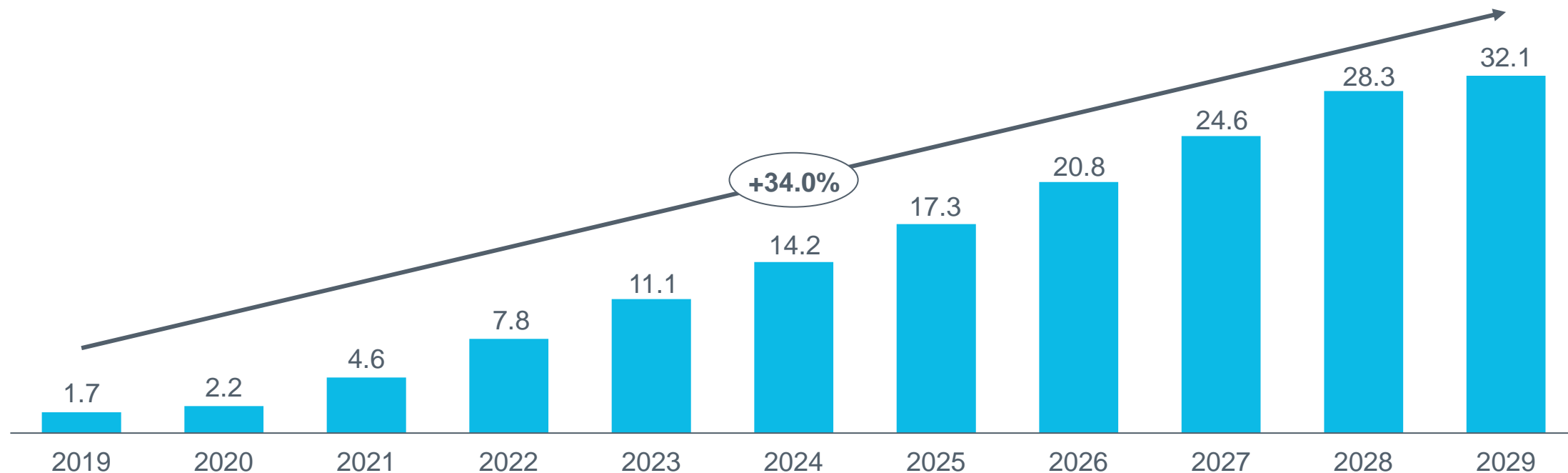
Demand for Dürr Group products driven by resilient long-term trends

4. Outlook: BEVs drive automotive industry dynamics

Existing OEMs and new players invest into modern manufacturing facilities

Worldwide production volume of BEVs

In million vehicles



Source: LMC Automotive, Global Light Vehicle Powertrain Forecast - Quarter 4 2022

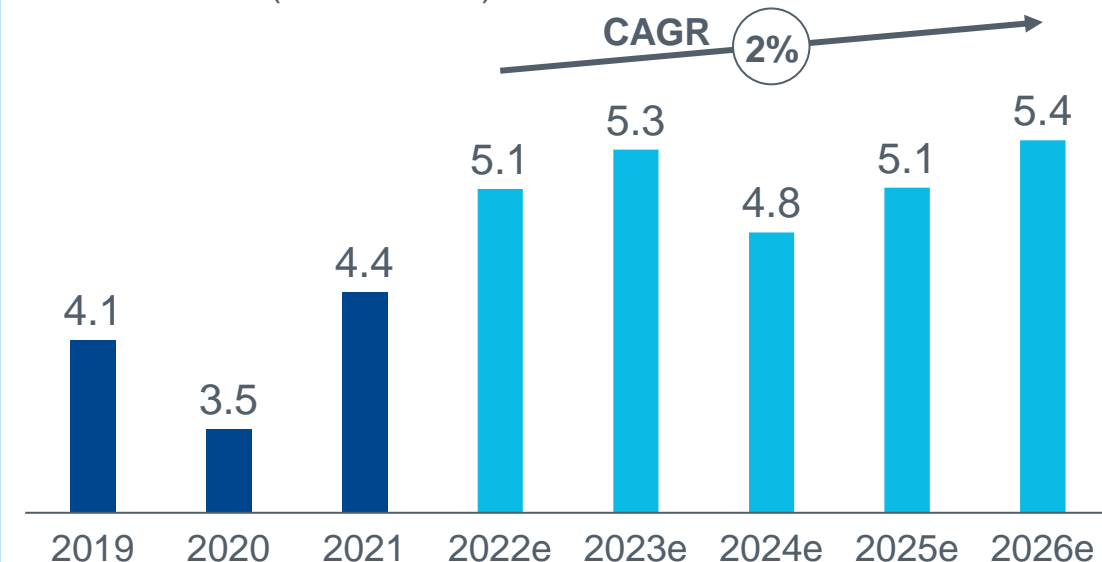
Transformation towards BEVs is a growth opportunity for the Dürr Group

4. Outlook: Woodworking

Higher market potential in furniture – stronger growth for wooden houses

Woodworking machinery and systems for furniture¹

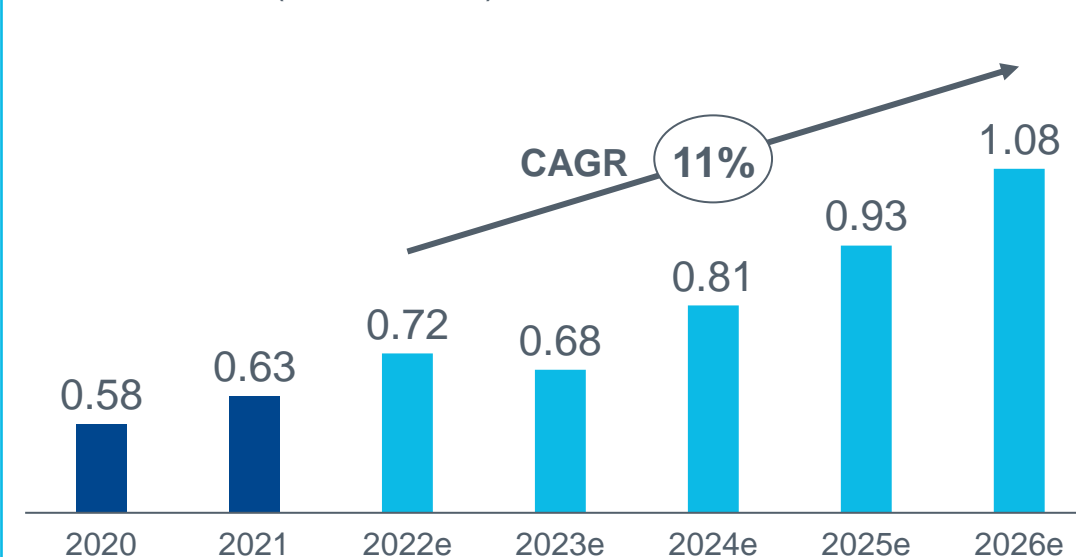
Market volume (sales based) in € bn



- Higher absolute market potential
- Consolidation drives automation potential

Machinery and systems for wooden construction²

Market volume (sales based) in € bn



- Demand growth for machinery for wooden construction has accelerated

¹Based on relevant woodworking machinery revenues;

²Source: Innomis, CSIL, regional market expectation, competitor information | e = expected

Wooden construction a clear growth driver going forward

4. Outlook: Guidance 2023

Record order backlog to drive profitable growth in 2023

	Actual 2022	Targets 2023
Incoming orders in € m	5,008	4,400 – 4,800
Sales revenues in € m	4,314	4,500 – 4,800
EBIT margin in %	4.8	5.6 – 6.6
EBIT margin before extraordinary effects in %	5.4	6.0 – 7.0
ROCE in %	17.3	19 – 23
Earnings after taxes in € m	134	160 – 210
Free cash flow in € m	117	50 – 100
Net financial status in € m (12/31)	-46	-50 – -100
Capital expenditure ¹ in % of sales revenue	3.2	4.0 – 5.0

- Guidance assumes that war in the Ukraine remains limited to the country and that there are no new global conflicts arising that could significantly impact global growth

¹ excluding acquisitions

Taking a further step towards our mid-term targets

4. Outlook: Breakdown of 2023 guidance by division

	Order intake (in € m)		Sales revenues (in € m)		EBIT margin (in %) before e.e.*	
	2022	Targets 2023	2022	Targets 2023	2022	Targets 2023
Paint and Final Assembly Systems	1,787	1,600 – 1,750	1,436	1,650 – 1,750	4.0	4.7 – 5.7
Application Technology	654	560 – 620	587	570 – 610	8.3	9.4 – 10.4
Clean Technology Systems	587	520 – 580	456	450 – 490	2.5	3.3 – 4.3
Measuring and Process Systems	326	290 – 320	276	290 – 320	6.2	8.4 – 9.4
Woodworking Machinery and Systems	1,706	1,450 – 1,600	1,602	1,600 – 1,700	7.8	8.0 – 9.5

* before extraordinary effects

4. Strategy and mid-term targets for profitable growth

More than € 6 billion sales targeted in 2030



Glocal	Technology Leadership	digital@Dürr	Efficiency	Life Cycle Services
<ul style="list-style-type: none"> Global business with local supply chain Strong regional setup (Europe, Asia, North America) 	<ul style="list-style-type: none"> Most efficient & sustainable products Rethinking production processes Highest quality 	<ul style="list-style-type: none"> Software as differentiator From smart Apps to MES and whole ecosystems Internal digital transformation 	<ul style="list-style-type: none"> Drive synergies, esp. scale, processes Lean and agile organization Optimize global footprint 	<ul style="list-style-type: none"> Leverage vast installed base Whole range of consulting, training, support Predictive & fast ≥30 % of sales
Enablers:	Sustainability	Mergers & Acquisitions	Finance Management	People Development

5% - 6%
CAGR sales revenues

≥ 8% by 2024
EBIT margin

≥ 25% by 2024
ROCE

digital@Dürr: Driving digitalization is at the core of our strategy

5

Summary

5. Summary

1. Record order intake and sales revenues achieved
2. High order backlog at beginning of 2023 as solid basis for further sales revenue growth in 2023
3. EBIT margin impacted in 2022 by high material costs and supply chain bottlenecks – adjusted guidance reached
4. Fundamental demand drivers intact – our solutions help our customers to achieve efficient and sustainable production
5. Value before volume strategy, price increases and efficiency gains to drive profitable growth in 2023
6. On track to reach our mid-term goals of $\geq 8\%$ EBIT-margin and $\geq 25\%$ ROCE in 2024



We focus on consistent execution of our margin improvement strategy to drive profitable growth in 2023

Appendix

P&L in detail

in € m	2022	2021	Δ	Q4 2022	Q4 2021	Δ
Sales revenues	4,314.1	3,536.7	22.0%	1,236.0	1,003.0	23.2%
Cost of sales	-3,375.3	-2,717.2	24.2%	-976.2	-775.2	25.9%
Gross profit on sales	938.7	819.4	14.6%	259.8	227.8	14.0%
Selling expenses	-382.6	-332.0	15.2%	-96.5	-85.1	13.4%
General administrative expenses	-217.7	-201.7	7.9%	-57.9	-56.6	2.3%
Research and development costs	-136.5	-123.9	10.2%	-35.3	-35.0	1.0%
Other operating income	48.9	36.5	34.1%	7.7	13.7	-43.7%
Other operating expenses	-45.0	-22.7	98.8%	-3.9	-2.0	95.0%
Earnings before investment income, interest and income taxes	205.9	175.7	17.2%	73.8	62.8	17.6%
Investment income	1.3	-0.3	-	1.6	-0.2	-
Interest and similar income	11.5	8.2	40.7%	7.0	6.0	17.7%
Interest and similar expenses	-30.6	-51.0	40.0%	-10.5	-11.1	5.7%
Earnings before income taxes	188.1	132.6	41.9%	71.9	57.4	25.3%
Income taxes	-53.9	-47.6	-13.1%	-15.8	-21.5	26.7%
Profit/loss of the Dürr Group	134.3	84.9	58.1%	56.2	35.9	56.4%
Attributable to:						
Non-controlling interests	3.2	1.9	70.4%	2.4	2.5	-6.1%
Shareholders of Dürr Aktiengesellschaft	131.0	83.0	57.8%	53.8	33.4	61.1%
Number of shares issued in thousands	69,202.1	69,202.1	-	69,202.1	69,202.1	-
Earnings per share in € (basic)	1.89	1.20	57.5%	0.65	0.48	35.4%
Earnings per share in € (diluted)	1.81	1.16	56.0%	0.63	0.46	37.0%

Balance sheet highlights (1/2)

Assets	2022	2021
Non-current assets	1,482.3	1,464.7
of which goodwill and intangibles	717.3	730.8
of which property, plant and equipment	588.5	568.0
of which investment and financial assets	45.0	54.4
Current assets	3,048.6	2,689.0
of which inventories and prepayments	852.5	688.8
of which contract assets	617.0	457.0
of which trade receivables	559.2	558.6
of which sundry financial assets	190.5	285.5
of which cash and cash equivalents	716.1	583.1
Total assets Dürr Group	4,530.9	4,153.6

Balance sheet highlights (2/2)

Equity and Liabilities in € m	2022	2021
Total equity	1,124.2	1,005.6
of which non-controlling interests	5.5	5.5
Non-current liabilities	957.9	1,056.8
of which provisions	56.8	78.4
of which bond and Schuldschein loans	756.4	803.7
of which other financial liabilities	68.4	94.1
of which deferred taxes	43.6	36.0
Current liabilities	2,448.9	2,091.2
of which other provisions	153.2	191.0
of which contract liabilities	1,039.0	929.5
of which trade payables	605.7	372.0
of which bond and Schuldschein loans	50.0	0.0
of which sundry financial liabilities	354.6	376.8
of which other liabilities	130.9	114.3
Total equity and liabilities Dürr Group	4,530.9	4,153.6

Cash flow

in € m	2022	2021	2020
EBT	188.1	132.6	-18.5
Depreciation and amortization of non-current assets	131.6	123.7	114.2
Interest result	19.1	42.9	35.3
Income taxes paid	-59.2	-45.5	-32.7
Δ Provisions	-47.3	-18.0	40.6
Δ Net working capital	13.9	19.9	113.5
Other	18.5	1.5	-37.3
Operating cash flow	264.7	257.0	215.0
Interest paid (net)	-14.8	-22.8	-22.4
Repayment lease liabilities	-31.1	-34.3	-29.7
Capital expenditures	-101.8	-79.0	-52.1
Free cash flow	117.1	120.8	110.7
Dividend payment	-37.4	-23.8	-56.5
Payment related to acquisitions	-30.7	-77.7	-9.4
Others	4.1	-69.8	5.4
Change net financial status	53.1	-50.5	50.3

Overview: Financial figures by division (1/2)

		2022 ¹					2021 ^{1,2}					2020 ¹				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	Incoming orders in € m	460.6	411.9	546.7	367.4	1,786.6	301.9	358.0	255.5	446.5	1,361.9	250.4	240.6	307.4	346.2	1,144.5
	Sales revenues in € m	263.9	326.0	376.6	469.7	1,436.2	248.4	242.1	257.9	340.2	1,088.7	298.3	277.8	280.0	319.9	1,176.0
	Order backlog in € m	1,753.4	1,858.9	2,056.0	1,847.4		1,425.7	1,545.9	1,427.6	1,533.4		1,344.9	1,234.8	1,249.2	1,273.7	
	EBIT in € m	13.7	-0.7	13.2	28.8	55.0	4.6	4.0	8.3	18.4	35.2	10.5	3.7	10.5	-18.2	6.4
	EBIT before extraordinary effects in €	9.0	1.1	15.3	31.9	57.3	5.7	9.1	9.0	17.8	41.4	11.2	4.5	12.3	8.9	36.9
	Employees	5,246	5,292	5,348	5,439		4,936	4,923	5,173	5,258		4,465	4,428	4,423	4,383	
APT	Incoming orders in € m	167.8	150.9	197.8	137.7	654.0	129.4	123.1	153.6	129.3	535.3	117.3	77.4	119.9	158.4	473.0
	Sales revenues in € m	122.9	141.3	155.2	167.3	586.6	106.9	112.2	133.9	118.1	471.1	121.9	97.6	107.8	134.1	461.4
	Order backlog in € m	465.8	479.7	527.7	482.0		381.0	392.4	401.0	415.4		404.2	373.4	372.2	361.5	
	EBIT in € m	9.6	9.3	12.5	17.5	48.9	6.3	7.6	12.3	15.0	41.2	5.7	-6.7	6.9	-11.6	-5.8
	EBIT before extraordinary effects in €	9.5	9.2	12.6	17.5	48.8	6.5	7.6	12.5	14.7	41.3	7.9	-6.0	8.2	8.9	19.0
	Employees	1,984	1,981	2,026	2,040		2,070	2,025	2,024	2,026		2,301	2,228	2,212	2,162	
CTS	Incoming orders in € m	112.2	126.1	116.6	232.2	587.1	101.7	106.3	133.6	108.0	449.6	111.0	109.7	91.6	87.9	400.2
	Sales revenues in € m	95.8	116.5	117.6	126.2	456.1	81.2	91.3	99.0	116.8	388.3	82.7	97.1	100.9	109.1	389.7
	Order backlog in € m	326.3	341.9	346.8	436.8		267.0	281.9	310.7	305.5		271.8	277.4	264.5	240.5	
	EBIT in € m	-1.2	2.1	1.6	3.3	5.8	1.5	2.6	2.5	2.7	9.2	-1.2	0.2	6.6	8.2	13.7
	EBIT before extraordinary effects in €	0.2	3.5	3.0	4.7	11.4	2.7	4.7	4.7	4.4	16.5	1.8	2.3	8.1	8.3	20.6
	Employees	1,410	1,413	1,414	1,363		1,355	1,373	1,355	1,381		1,392	1,375	1,336	1,348	
MPS	Incoming orders in € m	101.1	76.2	82.1	66.6	326.0	66.0	70.8	69.4	62.0	268.3	61.8	29.7	38.4	53.5	183.3
	Sales revenues in € m	66.8	62.4	71.2	75.8	276.2	58.4	63.3	66.9	71.8	260.3	52.7	41.0	47.4	55.0	196.0
	Order backlog in € m	154.7	172.0	185.4	165.5		117.2	124.3	127.8	119.0		133.2	117.9	105.6	102.3	
	EBIT in € m	3.7	0.3	5.2	7.6	16.8	3.1	3.6	5.0	6.2	17.9	-1.6	-3.1	-0.7	2.5	-2.9
	EBIT before extraordinary effects in €	3.7	0.4	5.3	7.8	17.2	3.3	4.0	5.0	6.2	18.6	-1.4	-3.0	3.2	1.4	0.2
	Employees	1,686	1,694	1,718	1,707		1,708	1,707	1,706	1,652		1,524	1,476	1,450	1,407	

¹ Including intercompany business with other divisions

² Reclassification of tooling business from WMS to MPS in 2021

Overview: Financial figures by division (2/2)

		2022 ¹					2021 ^{1,2}					2020 ¹				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
WMS	Incoming orders in € m	573.8	457.0	386.8	288.2	1,705.8	440.1	432.3	495.0	345.4	1,712.8	304.4	188.9	269.7	330.2	1,093.2
	Sales revenues in € m	366.8	414.7	413.4	407.2	1,602.1	302.6	344.1	353.3	366.4	1,366.4	290.1	261.4	282.0	278.8	1,112.2
	Order backlog in € m	1,212.6	1,269.5	1,256.2	1,101.7		715.7	838.6	1,002.5	995.9		556.1	480.3	460.8	581.1	
	EBIT in € m	22.8	27.8	29.6	27.3	107.5	11.2	22.7	23.2	19.5	76.6	12.5	-9.0	4.9	1.5	9.9
	EBIT before extraordinary effects in €	26.8	31.7	33.8	32.3	124.8	13.5	26.8	26.8	24.9	92.0	16.1	-5.4	10.1	6.2	27.0
	Employees	7,274	7,333	7,462	7,525		6,634	6,800	7,001	7,164		6,613	6,498	6,482	6,942	
CC/Cons.	Incoming orders in € m	-14.9	-13.2	-10.5	-12.5	-51.2	-6.9	-11.9	-12.0	-6.2	-36.9	-6.6	-1.4	-0.7	-2.4	-11.0
	Sales revenues in € m	-10.5	-12.0	-10.5	-10.2	-43.2	-7.8	-10.0	-10.1	-10.3	-38.2	-3.0	-2.3	-2.7	-2.5	-10.5
	Order backlog in € m	-15.7	-17.0	-16.9	-19.4		-3.8	-8.0	-11.0	-8.2		-6.0	-4.9	-2.6	-2.5	
	EBIT in € m	-4.9	-5.7	-6.7	-10.7	-28.0	-2.5	-2.6	-0.3	1.0	-4.4	-3.0	-1.4	-3.1	-2.9	-10.3
	EBIT before extraordinary effects in €	-4.7	-5.6	-6.5	-10.5	-27.3	-2.5	-2.6	-0.3	-5.3	-10.7	-2.9	-1.4	-2.0	2.3	-4.1
	Employees	326	413	419	440		281	286	301	321		267	278	278	283	
Group	Incoming orders in € m	1,400.5	1,208.9	1,319.4	1,079.7	5,008.4	1,032.2	1,078.7	1,095.1	1,085.1	4,291.0	838.3	644.8	826.3	973.8	3,283.2
	Sales revenues in € m	905.7	1,048.9	1,123.5	1,236.0	4,314.1	789.8	843.0	900.8	1,003.0	3,536.7	842.6	772.6	815.3	894.3	3,324.8
	Order backlog in € m	3,897.2	4,105.1	4,355.2	4,014.0		2,902.7	3,175.1	3,258.7	3,361.0		2,704.1	2,478.8	2,449.8	2,556.7	
	EBIT in € m	43.7	33.0	55.4	73.8	205.9	24.1	37.9	51.0	62.8	175.7	22.9	-16.4	25.0	-20.5	11.1
	EBIT before extraordinary effects in €	44.6	40.4	63.4	83.7	232.2	29.2	49.6	57.7	62.6	199.1	32.6	-8.9	39.9	35.9	99.5
	Employees	17,926	18,126	18,387	18,514		16,984	17,114	17,560	17,802		16,562	16,283	16,181	16,525	

¹ Including intercompany business with other divisions

² Reclassification of tooling business from WMS to MPS in 2021

Overview: Extraordinary effects

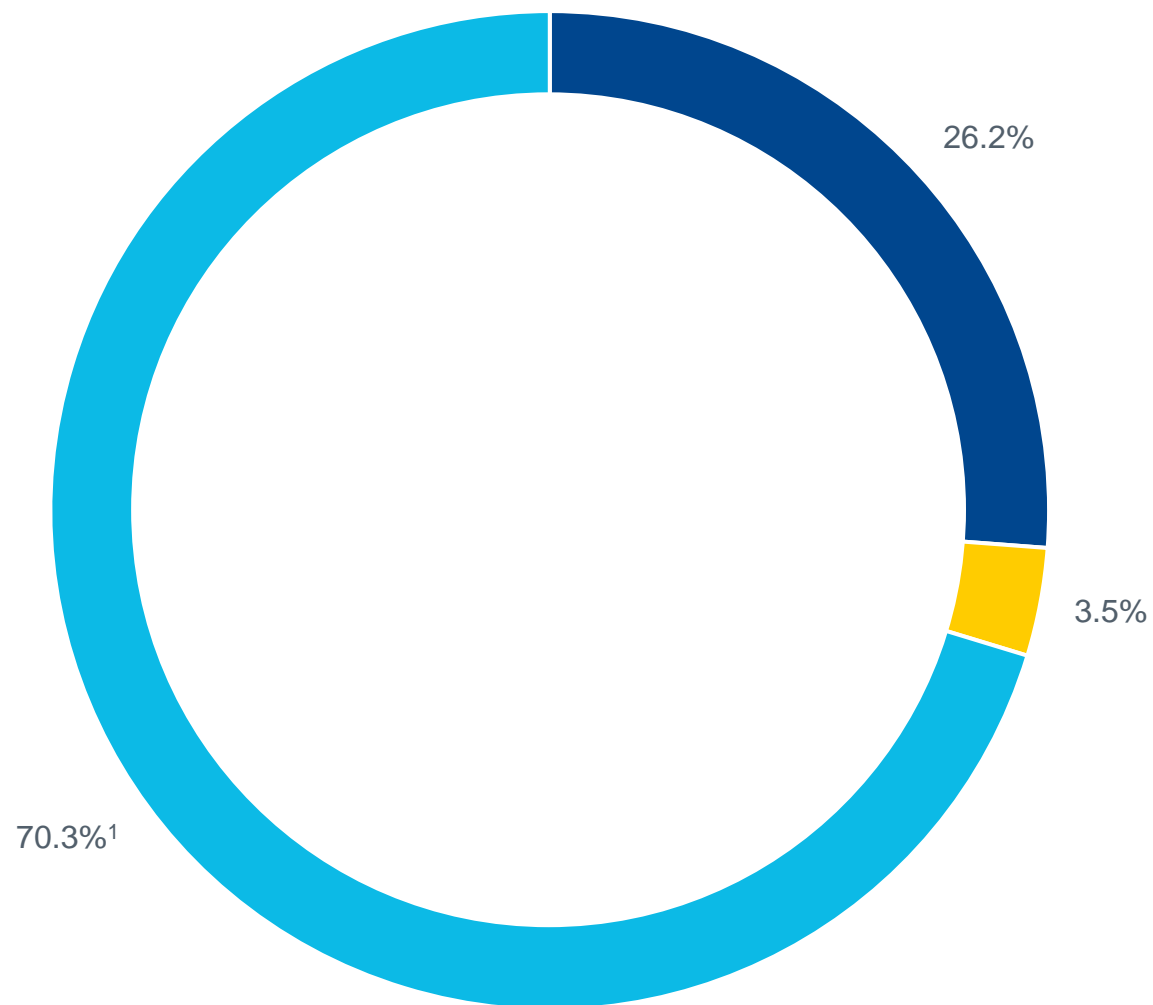
in € m

	2022					2021 ¹					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	4.7	-1.8	-2.1	-3.1	-2.3	-1.1	-5.1	-0.7	0.7	-6.2	-0.7	-0.7	-1.9	-27.1	-30.5
<i>thereof PPA</i>	-0.2	-1.8	-2.1	-1.4	-5.5	-1.2	-1.2	-1.1	0.4	-3.0	-0.5	-0.5	-0.5	-0.7	-2.4
APT	0.1	0.1	-0.1	-0.1	0.0	-0.2	0.1	-0.2	0.2	-0.1	-2.2	-0.8	-1.3	-20.5	-24.8
<i>thereof PPA</i>	-0.1	-0.1	-0.1	-0.1	-0.2	-0.1	-0.1	-0.1	-0.1	-0.3	0.0	-0.1	-0.1	0.0	-0.3
CTS	-1.4	-1.4	-1.4	-1.4	-5.6	-1.3	-2.2	-2.2	-1.7	-7.3	-3.0	-2.2	-1.5	-0.2	-6.9
<i>thereof PPA</i>	-1.1	-1.2	-1.2	-1.1	-4.6	-1.2	-1.2	-1.2	-1.1	-4.7	-1.4	-1.6	-1.4	-1.6	-6.0
MPS ¹	-0.1	-0.1	-0.1	-0.2	-0.4	-0.2	-0.5	0.0	0.0	-0.7	-0.1	-0.1	-4.0	1.2	-3.0
<i>thereof PPA</i>	-0.1	-0.1	-0.1	-0.1	-0.4	-0.1	-0.1	-0.1	-0.1	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4
WMS ¹	-4.0	-3.9	-4.2	-5.1	-17.3	-2.4	-4.1	-3.6	-5.4	-15.4	-3.5	-3.7	-5.1	-4.7	-17.1
<i>thereof PPA</i>	-3.7	-3.7	-3.7	-2.2	-13.3	-3.3	-3.4	-3.4	-3.8	-13.9	-2.4	-2.4	-2.4	-2.5	-9.6
CC	-0.2	-0.2	-0.2	-0.2	-0.7	0.0	0.0	0.0	6.3	6.3	0.0	0.0	-1.0	-5.1	-6.2
<i>thereof PPA</i>	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	-0.9	-7.4	-8.0	-9.9	-26.3	-5.2	-11.7	-6.7	0.1	-23.5	-9.7	-7.4	-14.8	-56.4	-88.4
<i>thereof PPA</i>	-5.1	-6.7	-7.2	-4.9	-23.9	-5.9	-5.9	-5.8	-4.6	-22.2	-4.5	-4.7	-4.5	-5.0	-18.6

¹ Reclassification of tooling business from WMS to MPS in 2021

Shareholder structure

Free float at 70.3%¹



■ Heinz Dürr GmbH, Berlin

■ Heinz und Heide Dürr Stiftung, Berlin

■ Institutional and private investors², including

– SMALLCAP World Fund, Inc.: 3.13%

– Candriam Luxembourg: 3.12%

– Members of the Dürr Supervisory Board: 0.12%

– Members of the Dürr Board of Management: 0.06%

¹ Free float calculated according to Deutsche Börse AG

² According to the relevant laws

Financial calendar

<https://www.durr-group.com/en/investor-relations/financial-calendar>

February 2023

- 02/23/2023 Preliminary figures for fiscal 2022

March 2023

- 03/16/2023 Annual report 2022
- 03/16/2023 Stifel Best of Southern Germany Conference, Stuttgart
- 03/21/2023 BofA Global Industrials Conference 2023, London
- 03/27/2023 Danske Bank Roadshow, Helsinki
- 03/28/2023 Danske Bank Roadshow, Copenhagen
- 03/29/2023 Berenberg Roadshow, Milano & Lugano

May 2023

- 05/09/2023 Interim statement for the first quarter of 2023
- 05/11/2023 Annual General Meeting HOMAG Group AG

- 05/12/2023 Annual General Meeting Dürr AG
- 05/31/2023 Quirin Champions Conference, Frankfurt

August 2023

- 08/03/2023 Interim financial report 2023

November 2023

- 11/09/2023 Interim statement for the first nine months of 2023

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Dietmar Heinrich, CFO

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Bietigheim-Bissingen